

# EOH

Our purpose  
is to SOLVE  
courageously,  
exponentially  
and together

Notice of annual  
general meeting **2021**



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[www.eoh.co.za](http://www.eoh.co.za)



# COVERING LETTER

## DEAR SHAREHOLDER

On behalf of the Board of Directors (“the Board”), you are invited to attend the annual general meeting of EOH Holdings Limited (“EOH” or “the company”) to be conducted entirely by electronic participation as contemplated in section 63(2)(a) of the Companies Act, 2008 (Act No. 71 of 2008) (“Companies Act”) and by the Company’s memorandum of incorporation (“Moi”) on Thursday, 2 December 2021 at 10:00.

The notice of AGM contains the abridged audited summarised annual consolidated financial statements of the Company for the year ended 31 July 2021, which were compiled under the supervision of M Pydigadu CA(SA), Chief Financial Officer (“CFO”) of EOH and audited by PricewaterhouseCoopers (“PwC”), the Company’s independent auditors who issued an unmodified audit opinion on the AFS of the company for the year ended 31 July 2021.

Should you wish to obtain a copy of the complete audited consolidated AFS of the Company for the year ended 31 July 2021 including the directors’ report, auditors’ report and Audit Committee report, they can be obtained from:

- EOH’s website: [www.eoh.co.za](http://www.eoh.co.za); or
- the Company on request.

If you are unable to attend the AGM in person, you are able to vote by proxy in accordance with the instructions on the AGM notice and form of proxy.

EOH’s integrated report will be available on the company’s website on or about 28 October 2021.

Yours sincerely



**Andrew Mthembu**  
Chairman

26 October 2021

# NOTICE OF ANNUAL GENERAL MEETING

## EOH Holdings Limited

Incorporated in the Republic of South Africa  
Registration number 1998/014669/06  
JSE share code: EOH  
ISIN: ZAE000071072  
("EOH" or "the Company" or "the Group")

If you are in any doubt as to what action you should take in respect of the following resolutions, please consult your Central Securities Depository Participant ("CSDP"), broker, banker, attorney, accountant or other professional advisor.

Notice is hereby given that the 23rd annual general meeting ("AGM" or "meeting") of shareholders of EOH will be conducted entirely by electronic participation as contemplated in section 63(2)(a) of the Companies Act, 2008 (Act No. 71 of 2008) ("Companies Act") and by the Company's memorandum of incorporation ("Moi") on Thursday, 2 December 2021 at 10:00 for the purpose of considering, and, if deemed fit, passing with or without modification, the ordinary and special resolutions set out hereunder.

## PURPOSE AND GENERAL INFORMATION

The purpose of the AGM is to transact the business set out in the agenda below, to consider and if deemed fit, pass, with or without modification, the ordinary and special resolutions set out herein, and to discuss other matters raised by shareholders at the meeting, provided that, in the sole discretion of the chairman of the meeting, such matters directly concern the business of the Company and may lawfully be dealt with at an AGM.

## AGENDA

### 1. Presentation of audited annual financial statements, Audit Committee report and Social, Ethics and Transformation Committee report (non-voting agenda point)

The audited annual financial statements of the Company for the year ended 31 July 2021, including the report by the Board of directors ("Board" or "directors"), the independent auditor's report and various subcommittee reports, to be presented at the meeting as required in terms of section 30(3)(d) of the Companies Act be and are hereby presented.

### 2. Resolutions

Unless otherwise specifically indicated, the minimum percentage of voting rights required to be exercised by shareholders present or represented by proxy at the AGM in respect of each of the ordinary resolutions set out below is more than 50% (fifty percent) in favour of such resolution. Special resolutions to be adopted at this AGM require approval from at least 75% (seventy-five percent) of the voting rights exercised on each special resolution by shareholders present or represented by proxy at the AGM and entitled to exercise voting rights on the resolution concerned.

### 3. Ordinary resolution number 1.1 – 1.3: Re-election of independent non-executive directors

1.1 RESOLVED that Andrew Mthembu who retires by rotation in terms of the Company's Moi and who, being eligible, offers himself for re-election, be and is hereby re-elected as an independent non-executive director of the Company.

The Remuneration and Nomination Committee has considered Andrew Mthembu's past performance and contribution to the Company and recommends that he be re-elected as an independent non-executive director of the Company.

1.2 RESOLVED that Mike Bosman who retires by rotation in terms of the Company's Moi and who, being eligible, offers himself for re-election, be and is hereby re-elected as an independent non-executive director of the Company.

The Remuneration and Nomination Committee has considered Mike Bosman's past performance and contribution to the Company and recommends that he be re-elected as an independent non-executive director of the Company.

# NOTICE OF ANNUAL GENERAL MEETING CONTINUED

- 1.3 RESOLVED that Siphon Ngidi who retires by rotation in terms of the Company's MoI and who, being eligible, offers himself for re-election, be and is hereby re-elected as an independent non-executive director of the Company.

The Remuneration and Nomination Committee has considered Siphon Ngidi's past performance and contribution to the Company and recommends that he be re-elected as an independent non-executive director of the Company.

A brief résumé of each of the directors offering themselves for re-election appears in Annexure A of this notice.

## 4. Ordinary resolutions numbers 2.1 to 2.4: Appointment of Audit Committee members

The Companies Act and JSE Listings Requirements stipulate that a public company must, each year at its AGM, appoint an Audit Committee, comprising at least three non-executive directors who are independent and, as a collective body, are suitably qualified, skilled and experienced.

The Remuneration and Nomination Committee and the Board are satisfied that the below-mentioned proposed members are suitably skilled and experienced independent non-executive directors and that they collectively meet the criteria required to fulfil their duties, and accordingly have recommended that shareholders pass the following ordinary resolutions:

RESOLVED, by way of individual stand-alone resolutions, to appoint the following independent non-executive directors as members of the Company's Audit Committee:

- 2.1 Mike Bosman as a member and chairman of the Audit Committee;
- 2.2 Jesmane Boggenpoel as a member of the Audit Committee;
- 2.3 Andrew Marshall as a member of the Audit Committee; and
- 2.4 Nosipho Molope as a member of the Audit Committee.

A brief résumé of each recommended appointee of the Audit Committee appears in Annexure A of this notice.

## 5. Ordinary resolution number 3: Re-appointment of independent external auditors

The Companies Act, JSE Listings Requirements and the MoI stipulate that the Company must each year at its AGM, appoint or re-appoint an eligible auditor.

RESOLVED to re-appoint PricewaterhouseCoopers Inc., as the independent auditors of the Company, with Dirk Höll as the individual registered auditor. The Audit Committee and the Board have confirmed the independence of PricewaterhouseCoopers Inc. and of Dirk Höll pursuant to section 90 of the Companies Act. The Audit Committee further confirms that it has assessed the auditor's suitability for appointment in accordance with paragraph 3.84(g) (iii) of the JSE Listings Requirements and nominates for appointment PricewaterhouseCoopers Inc. and Dirk Höll as the external auditors of the Company.

## 6. Ordinary resolution numbers 4.1 and 4.2: Endorsement of the Company's remuneration policy and remuneration implementation report (non-binding advisory votes)

In accordance with principle 14 of the King Report on Corporate Governance™ for South Africa 2016 ("King IV") and section 3.84(k) of the JSE Listings Requirements, companies are required to table their remuneration policy and remuneration implementation report to shareholders for a non-binding advisory vote at the AGM to allow shareholders to consider the remuneration policy and remuneration implementation report of the Company every year and to inform themselves how employees and senior executives within EOH are remunerated. The Company's 2021 remuneration policy and remuneration implementation report are set out in the annual integrated report on pages 86 to 101.

# NOTICE OF ANNUAL GENERAL MEETING CONTINUED

Upon recommendation by the Remuneration and Nomination Committee, it is proposed that shareholders pass the following resolutions by way of stand-alone non-binding advisory votes:

- 4.1 RESOLVED that in accordance with King IV and the JSE Listings Requirements, shareholders endorse the remuneration policy of the Company as set out on page 87 of the annual integrated report.
- 4.2 RESOLVED that in accordance with King IV and the JSE Listings Requirements, shareholders endorse the remuneration implementation report of the Company as set out on page 96 of the annual integrated report.

This vote enables shareholders to express their views on the remuneration policy and the remuneration implementation report of the Company. Ordinary resolution numbers 4.1 and 4.2 are of an advisory nature and failure to pass these resolutions will therefore not have any legal consequences for existing arrangements. However, should either of the resolutions set out in 4.1 or 4.2 above be voted against by 25% or more of the voting rights exercised, the Board undertakes to engage actively with dissenting shareholders in this regard in order to ascertain the reasons therefore and to address all legitimate and reasonable objections and concerns.

## 7. Ordinary resolution number 5: Adoption of the EOH 2021 Share Plan

EOH has undertaken a review of executive and senior management incentives, both short and long-term and is proposing the adoption of the EOH 2021 Share Plan.

RESOLVED that the EOH 2021 Share Plan, a copy of which has been tabled at this meeting and initialled by the chairman for identification purposes, be and is hereby approved and adopted.

Further information regarding the EOH 2021 Share Plan is set out in Annexure B of this notice.

The full Share Plan will be available on the Company's website, from the date of issue of this notice to the date on which the AGM is held.

In terms of the JSE Listings Requirements, ordinary resolution 5 must be passed by 75% (seventy-five percent) of the voting rights exercised by shareholders present or represented by proxy at the AGM.

## 8. Special resolution number 1: Remuneration of the non-executive directors

In terms of section 66(9) of the Companies Act, EOH shareholders are required to pre-approve the payment of remuneration to non-executive directors for their services as directors by means of a special resolution. The proposed fees exclude value-added tax which will be added by the directors in terms of current value-added tax legislation, if applicable.

The following changes to the non-executive directors fees are proposed:

1. All fees to remain static with a NIL% increase, but for the exceptions stated below:
  - It is recommended that the Chairman's retainer fee be increased to R1 575 000 per annum.

The Chairman of the Board receives an annual fixed fee retainer. Other Board members receive a quarterly retainer, scheduled meeting fees, and in instances of unscheduled meetings, an hour tariff which may convert to a full fee for meetings exceeding 3 hours in duration.

The Chairman of the Board will attend all of these unscheduled meetings, but the design of the remuneration structure may result in Board members receiving a higher annual fee than the Chairman of the Board, when an extraordinary number of ad hoc meetings are held, hence the proposed increase.

# NOTICE OF ANNUAL GENERAL MEETING CONTINUED

- It is proposed that the Audit Committee fee structure be revised by increasing the audit Chairman's fee from R70 000 to R90 000, per scheduled meeting as well as the fees for members of the Audit Committee from R30 000 to R45 000, per scheduled meeting.

The rationale for this proposal is that due to the breadth and complexity of the Audit Committee's regulatory and governance mandate and the time the committee needs to invest to deliver on its mandate, the Remuneration and Nomination Committee determined that members of the Audit Committee should be compensated more than other Board committees.

The payment for unscheduled Board meetings called for by the Secretariat or the Chairman of the Board will remain R5 000 per hour, as per 8.1.1 below.

- 8.1 RESOLVED as a special resolution that the fees payable to the non-executive directors of the Company, be as follows for the period from 1 February 2022 to 31 January 2023 or until such fees are revised by a further resolution of shareholders, whichever is the earliest:

	<b>Fees approved at the 2021 AGM</b>	<b>Revised fees</b>	<b>Description</b>
<b>Chairman</b>	R1 200 000	R1 575 000	Fixed flat annual fee
<b>Lead independent non-executive director (Annual fees)</b>	R1 000 000	R1 000 000	Fixed flat annual fee
			<b>Scheduled number of meetings per annum</b>
		<b>Revised fees per meeting</b>	
<b>Board of Directors Meetings</b>			
Fixed retainer per annum	R50 000	R50 000	5
Member fee per scheduled meeting	R62 500	R62 500	
<b>Audit Committee</b>			
Chairperson	R70 000	R90 000	4
Member	R35 000	R45 000	
<b>Risk and Governance Committee</b>			
Chairperson	R70 000	R70 000	3
Member	R35 000	R35 000	
<b>Remuneration and Nomination Committee</b>			
Chairperson	R70 000	R70 000	3
Member	R35 000	R35 000	
<b>Social and Ethics Committee</b>			
Chairperson	R70 000	R70 000	3
Member	R35 000	R35 000	
<b>Technology and Information Committee</b>			
Chairperson	R70 000	R70 000	3
Member	R35 000	R35 000	
<b>Asset Disposal and Acquisition Strategy Committee</b>			
Chairperson	R70 000	R70 000	3
Member	R35 000	R35 000	

- 8.1.1 for meetings in addition to the scheduled meetings: a fee of R5 000 per hour if the meeting lasts less than 3 (three) hours, or a full meeting fee if the meeting lasts longer than 3 (three) hours.

## NOTICE OF ANNUAL GENERAL MEETING CONTINUED

### 9. Special resolution number 2: General authority to acquire shares

The purpose of this special resolution number 2 is to obtain an authority for, and to authorise the Company and the Company's subsidiaries, by way of a general authority, to acquire up to 10% of the Company's issued ordinary shares.

It is the intention of the directors to use such authority should prevailing circumstances, in their opinion, warrant it.

RESOLVED as a special resolution that by way of a general approval, the Company and/or any of its subsidiaries be and are hereby authorised to acquire ordinary shares in the Company in terms of Sections 46 and 48 of the Companies Act, the Company's MoI and that of its subsidiaries and the JSE Listings Requirements on the following basis:

- The acquisition of the ordinary shares must be effected through the order book operated by the JSE trading system and done without any prior understanding or arrangement between the Company (or any subsidiary) and the counterparty;
- This general authority shall only be valid until the earlier of the Company's next AGM or the expiry of a period of 15 (fifteen) months from the date of authorising this special resolution whichever is the earliest;
- The general repurchase by the Company, and by its subsidiaries, of the Company's ordinary shares is authorised by its MoI;
- In determining the price at which the Company's ordinary shares are acquired in terms of this general authority, the maximum premium at which such ordinary shares may be acquired will be 10% (ten percent) of the weighted average of the market value at which such ordinary shares are traded on the JSE, as determined over the five business days immediately preceding the date on which the transaction is effected;
- At any point in time, the Company (or any subsidiary) may only appoint one agent to effect any acquisition/s on its behalf;
- The acquisition of ordinary shares in the aggregate in any one financial year may not exceed 10% (ten percent) of the Company's issued ordinary share capital;
- The Company may only effect repurchases on the basis that the solvency and liquidity test (test) set out in section 4 of the Companies Act has been completed and passed, and that since the test was done there have been no material changes to the financial position of the Group;
- The Company or its subsidiaries may not acquire ordinary shares during a prohibited period as defined in paragraph 3.67 of the JSE Listings Requirements unless a repurchase programme is in place (where the dates and quantities of shares to be repurchased during the prohibited period are fixed) and full details thereof have been submitted to the JSE in writing prior to commencement of the prohibited period;
- An announcement will be published once the Company (or any subsidiary) has cumulatively repurchased 3% (three percent) of the number of the ordinary shares in issue at the time this general authority is granted (initial number), and for each 3% (three percent) in aggregate of the initial number acquired thereafter;
- At the time that the contemplated repurchase is to take place, the directors of the Company



# NOTICE OF ANNUAL GENERAL MEETING CONTINUED

will ensure that, after considering the effect of the maximum repurchase, and for a period of twelve months thereafter, that there is adequate working capital. Such will be determined by ensuring that:

- The Company and its subsidiaries will be able to pay their debts as they become due in the ordinary course of business;
  - The consolidated assets of the Company and its subsidiaries, fairly valued in accordance with International Financial Reporting Standards, will be in excess of the consolidated liabilities of the Company and its subsidiaries;
  - The issued share capital and reserves of the Company and its subsidiaries will be adequate for the purpose of the ordinary business of the Company and its subsidiaries; and
  - The working capital available to the Company and its subsidiaries will be sufficient for the Group's requirements.
- Information required in terms of paragraph 11.26 of the JSE Listings Requirements with regard to the general authority for the Company or any of its subsidiaries to repurchase the Company's securities are disclosed in the Annual Financial Statements.
    - Major shareholders of the Company – page 85; and
    - Share capital of the Company – page 86.

## **Material changes**

Other than the facts and developments reported on in the annual integrated report, there have been no material changes in the affairs or financial position of the Company and its subsidiaries since the date of signature of the annual financial statements and the date of this notice.

## **Directors' responsibility statement**

The directors of the Company whose names appear on pages 78 and 79 of the annual integrated report, collectively and individually, accept full responsibility for the accuracy of the information pertaining to this resolution and certify that, to the best of their knowledge and belief, there are no facts that have been omitted which would make any statement false or misleading, and that all reasonable enquiries to ascertain such facts have been made and that this notice contains all information required by law and the JSE Listings Requirements.

## **Litigation statement**

The Group is involved in various litigation matters arising in the ordinary course of business. Although at this stage it is not possible to predict what the outcome of the various matters will be, nor what portion of any costs will be attributable to the Group, or whether all or any portion of such costs will be covered by insurance or will be recoverable from other sources, management has no reason to believe that the disposition of these matters will have a materially adverse effect on the consolidated financial position of the Group.

## **10. Special resolution number 3: Financial assistance in terms of section 44 of the Companies Act**

The purpose of this special resolution number 3 is to grant the Board the authority to authorise the Company to provide financial assistance by way of a loan, guarantee, the provision of security, or otherwise to its subsidiaries and inter-related companies (excluding any director or prescribed officer of the Company, or a person related to such director or prescribed officer), for the purpose of, or in connection with, the subscription of any option, or any securities, issued or to be issued by the Company or a related or inter-related company, or for the purchase of any securities of the Company or a related or inter-related company as contemplated in section 44 of the Companies Act. The directors undertake that prior to the Company providing the financial assistance as contemplated in section 44 of the Companies Act, the Company will have satisfied the solvency and liquidity test as set out in section 4 of the Companies Act and that the terms under which the financial assistance is proposed are fair and reasonable.

## NOTICE OF ANNUAL GENERAL MEETING CONTINUED

RESOLVED as a special resolution that the Board may to the extent required, in terms of and subject to section 44 of the Companies Act, as the case may be, and the Company's MoI, authorise the Company to provide, by way of special resolution, financial assistance by way of a loan, guarantee, the provision of security or otherwise, to its subsidiaries and inter-related companies (excluding any director or prescribed officer of the Company, or a person related to such director or prescribed officer), for the purpose of, or in connection with, the subscription of any option, or any securities, issued or to be issued by the Company or a related or inter-related company, or for the purchase of any securities of the Company or a related or inter-related company, subject to the terms and conditions of section 44 of the Companies Act. No such financial assistance may be provided at any time in terms of this authority after the expiry of two years from the date of the adoption of this special resolution.

### 11. **Special Resolution number 4: Financial assistance in terms of section 45 of the Companies Act**

The purpose of the special resolution number 4 is to grant the Board the authority to authorise the Company to provide direct or indirect financial assistance to a related or inter-related company or corporation, as contemplated in section 45 of the Companies Act. The directors undertake that prior to the Company providing the financial assistance as contemplated in section 45 of the Companies Act, the Company will have satisfied the solvency and liquidity test as set out in section 4 of the Companies Act and that the terms under which the financial assistance is proposed are fair and reasonable.

RESOLVED as a special resolution that the Board may to the extent required, in terms of and subject to section 45 of the Companies Act, as the case may be, and the Company's MoI, authorise the Company to provide, by way of special resolution, any direct or indirect financial assistance (which includes lending money, guaranteeing a loan or other obligation and securing any debt or obligation as contemplated in section 45 of the Companies Act) to a related or inter-related company or corporation (excluding any director or prescribed officer of the Company, or person related to such director or prescribed officer) on such terms as the Board deems fit, subject to the terms and conditions of section 45 of the Companies Act. No such financial assistance may be provided at any time in terms of this authority after the expiry of two years from the date of the adoption of this special resolution.

### 12. **Special resolution number 5: Authority to issue shares in terms of section 41(1) of the Companies Act in respect of the EOH 2021 Share Plan**

In order to allow EOH to issue shares in terms of the EOH 2021 Share Plan, shareholder approval is required in accordance with section 41(1) of the Companies Act for the issuance of shares to (i) directors, future directors, prescribed officers or future prescribed officers of EOH, (ii) persons related or inter-related to EOH, or to a director or prescribed officers of EOH or (iii) a nominee of the persons contemplated in (i) and (ii), in respect of the EOH 2021 Share Plan.

RESOLVED that, on the basis that ordinary resolution number 5 is approved by the requisite majority of EOH shareholders, in terms of section 41(1) of the Companies Act, the Board of directors of EOH be and is hereby authorised to allot and issue EOH shares in the authorised but unissued share capital of EOH to (i) directors, future directors, prescribed officers or future prescribed officers of EOH, (ii) persons related or inter-related to EOH, or to a director or prescribed officers of EOH or (iii) a nominee of the persons contemplated in (i) and (ii), in respect of the EOH 2021 Share Plan.

### 13. **Ordinary resolution number 6: Signature of documents**

RESOLVED that any director of the Company be and is hereby individually authorised to sign all such documents and do all such things as may be necessary for, or incidental to, the implementation of the resolutions adopted at the AGM.

# NOTICE OF ANNUAL GENERAL MEETING CONTINUED

## **Important dates to note**

The Board has determined, in terms of section 62(3)(a), as read with section 59 of the Companies Act that the record date for receipt of the notice of AGM be Friday, 22 October 2021 and that Friday, 26 November 2021 be the record date for the purposes of determining which shareholders of the Company are entitled to participate in and vote at the AGM. Accordingly, the last day to trade EOH shares in order to be recorded in the register to be entitled to vote at the AGM will be Tuesday, 23 November 2021.

Kindly note that participants (including shareholders and proxies) at the AGM meeting are required to provide satisfactory identification before being entitled to attend or participate in the AGM proceedings. Forms of identification include valid identity documents, driver's licences and passports.

## **Voting and quorum**

A quorum, for the purposes of considering the resolutions to be proposed at the AGM, shall consist of three shareholders of the Company, personally present or represented by proxy (and if the shareholder is a body corporate, the representative of the body corporate), and entitled to vote at the AGM.

In addition the AGM may not begin until sufficient persons are present in person or represented by proxy to exercise, in aggregate, at least 25% of the voting rights that are entitled to be exercised in respect of at least one matter to be decided at the AGM; and a matter to be decided at the AGM may not begin to be considered unless sufficient persons are present in person or represented by proxy to exercise, in aggregate, at least 25% of all of the voting rights that are entitled to be exercised in respect of that matter at the time the matter is called on the agenda.

Every shareholder present in person or represented by proxy and entitled to exercise voting rights at the AGM shall be entitled to vote on a show of hands, irrespective of the number of voting rights that shareholder would otherwise be entitled to exercise. On a poll, any person who is present at the general meeting, whether as a shareholder or as proxy for a shareholder, has the number of votes determined in accordance with the voting rights associated with the shares held by that shareholder.

## **General instructions**

Shareholders who are entitled to attend, speak and vote at the AGM are encouraged to do so.

## **Electronic participation in the AGM**

The Company has retained the services of Computershare Investor Services Proprietary Limited ("Computershare") to host the AGM on an interactive platform and to facilitate electronic participation and voting by shareholders.

Shareholders who wish to electronically participate in and/or vote at the AGM are required to register online at <https://meetnow.global/ZA> by no later than 12:00 CAT on Tuesday, 30 November 2021. Shareholders may still register online to participate in and/or vote electronically at the AGM after this date and time, provided, however, that for those shareholders to participate and/or vote electronically at the AGM, they must be verified and registered before the commencement of the AGM.

## NOTICE OF ANNUAL GENERAL MEETING CONTINUED

As part of the registration process you will be requested to upload proof of identification (i.e. SA identity document, SA driver's licence or passport) and authority to do so (where acting in a representative capacity), as well as to provide details, such as your name, surname, email address and contact number. Following successful registration, the transfer secretary will provide you with a meeting link as well as an invitation code in order to connect electronically to the AGM. While the Company will bear all costs for the hosting by Computershare of the AGM by way of a remote interactive electronic platform, shareholders will be liable for their own network charges in relation to electronic participation in and/or voting at the AGM. Any such charges will not be for the account the Company and/or Computershare. None of the Company or Computershare can be held accountable in the case of loss of network connectivity or other network failure due to insufficient airtime, internet connectivity, internet bandwidth and/or power outages which prevents any such shareholder from participating in and/or voting at the AGM.

### Proxies and authority for representatives to act

A shareholder holding certificated shares who cannot attend the AGM or who wishes to be represented thereat is entitled to appoint a proxy or proxies to attend and act in his/her stead. A proxy need not be a member of the Company. For the convenience of EOH shareholders, a form of proxy is attached hereto. Forms of proxy may also be obtained on request from EOH's registered office. The attached form of proxy is only to be completed by those ordinary shareholders who:

- hold ordinary shares in certificated form; or
- are recorded on the sub-register in 'own name' dematerialised form.

Ordinary shareholders who have dematerialised their ordinary shares through a CSDP or broker without 'own name' registration and who wish to attend the AGM, must instruct their CSDP or broker to provide them with the relevant letter of representation to attend the AGM in person or by proxy and vote. If they do not wish to attend in person or by proxy, they must provide the CSDP or broker with their voting instructions in terms of the relevant custody agreement entered into between them and the CSDP or broker.

For administrative purposes, forms of proxy should be delivered to the transfer secretaries, Computershare, Rosebank Towers, 15 Biermann Avenue, Rosebank, Johannesburg 2196 (Private Bag X9000, Saxonwold, 2132) or by email to [proxy@computershare.co.za](mailto:proxy@computershare.co.za), at least 48 hours (excluding Saturdays, Sundays and public holidays) before the time of the AGM, being 10:00 on Tuesday, 30 November 2021. Any form of proxy not delivered by this time may be submitted to the transfer secretaries at the AGM or to the chairperson of the AGM at any time prior to the commencement of the AGM or at any time prior to voting on any resolution proposed at the AGM.

By order of the Board



**Thiroshnee Naidoo**  
Company Secretary

26 October 2021

# ANNEXURE A

## CURRICULUM VITAE OF DIRECTORS NOMINATED FOR ELECTION

### **Andrew Mthembu**

**Chairman and independent non-executive director**

BSc Chemistry, Biology (University of Botswana and Swaziland), BSc Civil Engineering (University of Calgary), MSc Construction Management (University of Reading), Executive Management Programme (Wharton University) and Marketing Programme (Chicago Booth School of Business)

Appointed to the Board on 20 June 2019; appointed as Chairman on 6 February 2020

Member of the Governance and Risk Committee, the Technology and Information Committee and the Asset Disposal and Strategic Acquisition Committee

Andrew started his career in the Ministry of Works and Communications in eSwatini and went on to work for the Development Bank of Southern Africa as well as Otis Elevators in South Africa and Canada. He later moved on to become Managing Director of Murray and Roberts' toll roads concession business, Tolcon. He was subsequently appointed as MD of Vodacom SA. After serving as MD of Vodacom SA, Andrew was charged with setting up Vodacom International (Pty) Ltd and later promoted to Deputy Group CEO of the Vodacom Group of Companies, a position he held until he left. Andrew now manages his investment company and consults to various clients on ICT strategies. He also sits on various boards.

### **Mike Bosman**

**Independent non-executive director**

BCom (Hons) (Financial Accounting), LLM, CA(SA), Advanced Management Programme (Harvard)

Appointed 20 June 2019

Chairperson of the Audit Committee and the Technology and Information Committee, member of the Governance and Risk Committee, the Nomination and Remuneration Committee, and the Asset Disposal and Strategic Acquisition Committee.

Mike began his career in corporate and project finance before moving into the creative world of advertising and became Group CEO of FCB South Africa and the Africa region. He later served as President and Chief Operating Officer of FCB North America. He headed up FCB's operations in the US and Canada and was based in New York. After he returned to South Africa, he was appointed Group CEO of the large communications group, TBWA\South Africa.

He currently serves as the non-executive chairman of Spur Corporation Limited, non-executive chairman of Vinimark Holdings, non-executive director of MTN South Africa and non-executive director of AVI Limited.

## ANNEXURE A CONTINUED

### **Sipho Ngidi**

**Independent non-executive director**

[B Administration, B Com Economics \(Honours\)](#)

Appointed 20 February 2020

[Chairman of the Nominations and Remuneration Committee, member of the Social and Ethics Committee and Governance and Risk Committee](#)

Sipho brings over 20 years of HR experience spanning across a broad range of industries due to his roles at various companies including Nampak, South African Breweries and Standard Bank. He has held several prominent board and board subcommittee roles and is currently the chairman of the Fibre Processing and Manufacturing Seta and Ithala SOC Limited boards as well as a member of the Toyota South Africa Board, where he serves as a member of the Audit Committee.

### **Jesmane A Boggenpoel**

**Independent non-executive director**

[B Commerce \(Accountancy\), B Accountancy \(Hons\), CA\(SA\), Masters in Public Administration \(Harvard JFK School of Government\)](#)

Appointed 1 July 2018

[Chairman of Governance and Risk Committee, member of the Audit Committee and member of the Information and Technology](#)

Jesmane has over 16 years' experience mainly in investments, private equity and as an entrepreneur. Jesmane is a founder and Principal of AIH Capital private equity fund. She serves on the boards of Murray & Roberts and Spur. She is the Chairperson of ETG Inputs Holdco (Dubai headquartered and largest African fertiliser distributor) and Deputy Chairperson of BMF Investments. Jesmane was the former Head of Business Engagement Africa, World Economic Forum based in Switzerland.

Jesmane was nominated a Young Global Leader of the World Economic Forum in 2013 and is a member of the digital economy working group of BRICs (South African chapter). She is author of the book "My blood Divides and Unites" on racial reconciliation, healing and inclusion.

# ANNEXURE A CONTINUED

## **Andrew Marshall**

Independent non-executive director

BCom (Honours)

Appointed 21 May 2020

Chairman of the Asset Disposal and Strategic Acquisition Committee, Member of the Audit Committee and the Technology and Information Committee

Andrew is currently the chairman of Ascendis Health Limited and Ster Kinekor Theatres Proprietary Limited. Prior to that he was the CEO of Nampak Limited from 2009 to 2014 and the CEO of Oceana Group from 1999 to 2009.

## **Nosipho Molope**

Independent non-executive director

BSc (Med) B Compt Hons CTA CA(SA)

Appointed 1 January 2021

Member of the Governance and Risk Committee, the Audit Committee and the Social and Ethics Committee

Nosipho currently serves as a director on various other company boards including Engen Limited, MTN Group Limited, Old Mutual Limited, Old Mutual Life Assurance Company (South Africa) Limited and Investec Property Fund Limited.

She previously worked at WipCapital Proprietary Limited as part of the Specialised Funds Management team, after which she joined Viamax Proprietary Limited, a subsidiary of Transnet, as a Group Finance Executive. She then became the Finance Director at ZICO Proprietary Limited and later became the Chief Financial Officer at the Financial Services Board. She also previously served on the boards of, inter alia, Bidvest Limited, Nampak Limited, Illovo Sugar Limited, Toyota Financial Services South Africa Proprietary Limited and various subsidiaries of MTN Group Limited.

# ANNEXURE B

## SALIENT FEATURES OF THE PROPOSED EOH 2021 SHARE PLAN (“THE SHARE PLAN”)

### 1. Purpose

The purpose of the Share Plan is to align the interests of executive directors, management and prescribed officers with shareholder interests, reward excellent performance and promote executive long-term shareholding and ownership in EOH.

### 2. INTRODUCTION AND CONTEXT

EOH believes that its remuneration policy plays a vital role in realising business strategy by ensuring that EOH remains competitive in the markets in which it operates.

During 2019 the Board undertook a review of EOH’s existing retention and incentive schemes resulting in the formulation of a new share incentive share incentive scheme, being the 2020 EOH Share Plan. 26.34% of EOH shareholders voted against the adoption of the 2020 EOH Share Plan at the AGM held on 20 January 2021 and following feedback from shareholders, the Board determined that further consultation with shareholders would be prudent.

EOH’s engagement with shareholders revealed, inter alia, the following shareholder concerns on the EOH 2020 Share Plan:

- insufficient level of disclosure and transparency in respect of performance targets;
- the dilutionary impact on shareholders; and
- insufficient detail in relation to the malus and clawback principles to be applied, which made it difficult to assess the reasonability of variable remuneration outcomes of the EOH 2020 Share Plan.

In the context of the shareholder feedback and the Board’s commitment to review employee retention schemes, Khokhela Remuneration Advisors was appointed to assist with a detailed review of the EOH 2020 Share Plan in conjunction with the Remuneration and Nomination Committee. In addition, Deloitte made recommendations regarding the net settlement methodology to minimise shareholder dilution on settlement of awards make in terms of the plan and provided an opinion on the tax and accounting implications.

As a result, the newly designed Share Plan was reviewed and approved by the Remuneration and Nomination Committee on 20 July 2021.

The high-level features of the proposed Share Plan:

- the Share Plan is a conditional performance share plan with a performance period of three years for each award;
- executive directors, divisional and cluster executives, prescribed officers (“Group Executives”) and any other eligible employee that is deemed critical for the business as determined by the Remuneration and Nomination Committee are elected to participate in the Share Plan;
- annual awards of performance shares may be made with or without the right to dividend equivalents;
- awards will be settled in equity but may also be settled in cash or combination of both cash and equity, however the alternative methods of settlement will not be standard practice, as it is the intention of the Company to account for the Share Plan as an equity-settled plan;
- provision has been made for a net settlement of performance shares on vesting (vested performance share value less the tax liability due by participants); and



## ANNEXURE B CONTINUED

- the inclusion of malus and clawback provisions that gives the Remuneration and Nomination Committee the ability to adjust or clawback any incentives paid as part of the Share Plan as a result of a breach of a material obligation. The clawback provisions may be enforced for a period of 24 months from the vesting date of performance shares (and related dividend equivalents).

Accordingly, EOH intends to adopt the Share Plan, subject to shareholder approval, comprised of the aforementioned components.

### 3. THE SHARE PLAN

#### a. Performance Shares (“PS”)

The primary element for the long-term (share based) incentivisation for participants will be the awarding of a conditional right to a specified number of PS, each year, with the option of net settlement (after considering the applicable tax liability on the transaction) in equity. The conditional award of PS may include the allocation of dividend equivalents (as further detailed below). The net settlement method will aim to minimise equity dilution when settling awards in terms of the Share Plan as far as possible.

Each award will vest no earlier than three years from their award date to the extent that the participants have met specified performance criteria over the intervening period. The number of PS that vest will be subject to the extent the performance criteria has been met.

The performance criteria to be achieved on vesting of PS are to be determined annually for each award by the Remuneration and Nomination Committee and communicated in award letters to participants.

The performance curve governing vesting can potentially take various forms. However, the following fundamental inflexion points will generally be employed:

- if the performance over the three-year period is at the targeted performance, then 100% of the PS awarded will vest;
- if the performance over the three-year period is at the maximum performance, then 200% of the PS awarded will vest;
- if the performance over the three-year period is at threshold (minimum acceptable level), then 25% of the PS awarded will vest;
- if the performance is below threshold, then all PS awarded will be forfeited; and
- if the performance over the three-year period lies between any of the above points, then a pro-rated number of PS will vest.

The above percentages are based on the desired (market) pay mix of participants at vesting.

The quantum awarded each year is a % of annual cost-to-company and is expected to result in the desired pay mix at vesting for on-target performance.

The table below depicts the % of annual cost-to-company on vesting of PS at different levels of performance:

Level	Threshold %	O/T %	Max %
CEO	17.5	70	140
CFO/CRO	15.0	60	120
Other Group Executives	12.5	50	100

## ANNEXURE B CONTINUED

PS closely align the interests of shareholders and Group Executives by rewarding superior shareholder and financial performance in the future.

The Remuneration and Nomination Committee, in consultation with the Board, will set appropriate performance conditions and performance periods, as relevant, for each performance award, taking into account the business environment at the time of making the award.

The following performance criteria will apply for FY2022:

Return on Invested Capital ("RoIC") in relation to the weighted average cost of capital ("WACC") (25% weighted):

WACC + 3%, threshold, WACC + 4% for target and WACC + 6% for stretch.

Targeted real growth in Headline Earnings per share ("HEPS") (25% weighted):

- CPI + 7.4% threshold, CPI + 8.4% target and CPI + 10.4% for stretch.

Earnings before interest, taxes, depreciation and amortisation ("EBITDA") (25% weighted):

- 70% threshold; 80% for target and 90% for stretch.

Skills development (10% weighted):

- 16 points threshold; 18 points target and 20 points stretch.

Transformation (15% weighted):

- 15 points threshold, 16 points target, and 17 points stretch.

As an overarching performance condition aligned to good governance, all compulsory group risk and compliance training and attestation should be completed.

Each year the "target" performance will be determined on an acceptable, expected, required performance and that "full maximum" vesting will only result from a truly excellent above performance.

### **b. Dividend equivalent**

PS may be awarded, with or without dividend equivalents. A dividend equivalent is equal to the normal dividends that the Company would have paid in respect of each PS during the period from the award date to the vesting date multiplied by the number of vested PS.

## **4. SHARE PLAN RULES**

The salient features of Share Plan rules ("Rules") are summarised below:

### **a. Administration of the Share Plan**

The Remuneration and Nomination Committee is responsible for the operation and administration of the Share Plan, subject to applicable laws. The Remuneration and Nomination Committee has the discretion to decide whether and on what basis the Share Plan shall be operated, which may include but not be limited to the delegation of the administration of the Share Plan to a Compliance Officer or any third party, but excluding any executive director of the Company.

## ANNEXURE B CONTINUED

Subject to the provisions of the Share Plan, any applicable laws, and to the approval of the Board, the Remuneration and Nomination Committee shall be entitled to make and establish such rules and regulations, and to amend the same from time to time, as they may deem necessary or expedient for the proper implementation and administration of the Share Plan. No amendment affecting those matters as set out in paragraph 14.1 of Schedule 14 to the JSE Listings Requirements shall be competent unless it is approved by the JSE and by EOH shareholders.

### b. Settlement

It is envisaged that the net settlement will be via shares (equity settlement) for all elements, although the Share Plan does allow for either equity or cash settlement at the Remuneration and Nomination Committee's discretion.

Equity settlement can be via allotment and issue of new shares or treasury shares or the acquisition of shares in the open market on behalf of participants.

The manner of settlement of any dividend equivalents, will be in cash or equal to the rounded number of shares.

### c. Eligibility

Any executive director, senior manager, prescribed officer and/or key employee of EOH or its subsidiaries may be selected by the Remuneration and Nomination Committee to be eligible to become participants in the Share Plan.

### d. Limitation

The maximum number of shares which may be utilised for the purposes of the Share Plan is not to exceed 8 827 248 shares, currently representing approximately 5% of EOH's issued share capital and settlement to any one participant in terms of the Share Plan shall not exceed 1 765 450 shares, which constitute 1% of the entire share capital of EOH on the date of adoption of the Share Plan.

### e. Termination of Employment

Termination of employment is based on the definition of no fault termination versus that of fault termination. No fault termination is the termination of employment of a participant by EOH or another member of the EOH Group employing such participant ("Employer Company") by reason of:

- death;
- injury, disability or ill health, in each case as certified by a qualified medical practitioner nominated by the relevant Employer Company;
- dismissed based on operational requirements;
- the disinvestment of the Employer Company; or
- retirement on or after retirement date.

In addition to the above, EOH may in its sole and absolute discretion determine at the relevant time, a specific reason/s that constitute/s "No Fault Termination".

Fault termination is defined as the termination of employment of a participant due to the following reasons:

- misconduct;
- poor performance;
- any other dismissible offence; or
- resignation by the participant.

## ANNEXURE B CONTINUED

If employment is terminated for no fault reasons, then the PS (with or without dividend equivalents) will be pro-rated for the time period until the termination date and be further adjusted by a performance factor, which the Remuneration and Nomination Committee may in its discretion apply relating to the performance as at the termination date.

If employment is terminated for fault reasons, then the performance shares will be cancelled.

### f. **Malus and Clawback**

Should a trigger event (as determined with reference to the Malus and Clawback Policy) occur and be discovered any time before the vesting of an award to which the Remuneration and Nomination Committee has specified that malus applies, the Remuneration and Nomination Committee may in its discretion, reduce the award in whole or in part (including for the avoidance of doubt, to nil) in accordance with the provisions of the Share Plan (read in conjunction with the Malus and Clawback Policy).

Whenever a reduction of an award is made, the respective award or portion thereof shall be treated as having been forfeited with immediate effect and will be reinstated into the Share Plan.

Should facts falling under clawback principles come to the attention of the Remuneration and Nomination Committee following settlement of PS (and related dividend equivalents), but before the expiry of a period of 24 months from the vesting date, the Remuneration and Nomination Committee shall be entitled to require that the participant pays to the Company, within 10 business days of receiving written notice to do so, a clawback amount, equal to the paid dividend equivalents and the fair market value measured from the vesting date, of the number of the relevant PS which vested in the relevant participant as the Remuneration and Nomination Committee may in its discretion determine.

To the extent that the clawback amount is not paid in full by the participant when due -

- the outstanding portion of the clawback amount will bear interest at prime rate from the due date for payment until the date of actual payment thereof;
- to the extent that the clawback amount is not recovered, the Company reserves the right to withhold or irrevocably cancel remuneration due to the participant to recover the clawback amount;
- the Company may institute legal action to recover overpayment as a result of the clawback principles notwithstanding the date of termination of employment of the participant;
- the potential application of clawback will not delay the participant's obligation to pay tax, if any, upon the vesting of an award;
- any PS awarded to the participant, but which have not vested, together with the dividend equivalents, the rights of which shall be forfeited for the benefit of the Company.

The Company and the Employer Companies reserve the right to enforce all available rights, and legal remedies at its disposal in any circumstance, which would, in the discretion of the Remuneration and Nomination Committee, warrant the reduction or recoupment of a participant's entitlements in terms of, or PS received as a result of, this Share Plan.

### **g. Change of Control**

“Change of Control” is defined as all circumstances where a party (or parties acting in concert), directly or indirectly, obtains:

- beneficial ownership of the specified percentage, as contained in the Companies Act 71 of 2008 regulations, currently 35% or more of EOH’s issued shares; or
- control of the specified percentage or more of the voting rights at meetings of EOH; or
- the right to control the management of EOH or the composition of the Board; or
- the right to appoint or remove directors holding a majority of voting rights at Board meetings; or
- the right to control the business or undertaking of EOH through a merger or consolidation with any other business or entity, or upon a sale of the whole or a major part of EOH’s assets or undertakings.

If the Company undergoes a Change of Control after an award date, then the rights (whether conditional or otherwise) in and to the PS of participants under this Share Plan will, to the extent necessary, be accommodated on a basis which shall be determined by the Remuneration and Nomination Committee to be fair and reasonable to participants.

### **h. Consideration payable by participants**

There shall be no consideration payable by participants for any award.

### **i. Voting and dividend rights**

No shares (or rights associated thereto) shall be transferred or issued to participants pursuant to an award nor shall a participant have any expectation of earning any dividends (or other distributions made) and shall have no right to vote in respect of any offer, unless and until vesting, exercise or settlement occurs. A participant shall upon vesting be entitled to receive all accrued dividend equivalents if the award was made with the right to dividend equivalents on the date of settlement in relation to the PS.

If the Company delists, is placed in business rescue or is placed into liquidation, then the Share Plan shall ipso facto lapse as from the date of the delisting, business rescue or liquidation, and any award which has not yet been settled shall ipso facto lapse from that date.

### **j. Basis upon which awards are made**

Awards will be governed by EOH’s reward philosophy and strategy, taking into consideration, inter alia, a participant’s current status, his role and current remuneration and the remuneration policy which policy is referred to shareholders at the AGM on an annual basis for a non-binding, advisory vote.

The principles of the Malus and Clawback Policy have been included in the remuneration policy and Share Plan which is designed to give the Remuneration and Nomination Committee the ability to adjust or clawback any PS or dividend equivalents as a result of a breach of material obligation such as a material misstatement of financials for a code of conduct breach giving rise to reputational damage or legal action.

The basis of any specific award will be set out in the award letters signed by an eligible employee at the time of the offer where after the employee will become a participant.

## ANNEXURE B CONTINUED

### k. Adjustments

If EOH undertakes a sub-division or consolidation of shares, a capitalisation issue, a special dividend, a rights issue or reduction of capital affecting the rights of its shareholders adjustments shall be made to the maximum number of shares that may be utilised for purposes of the Share Plan and/or the number of unvested PS that held by participants such that a participant shall be entitled to the same proportion of the share capital as he was previously entitled to.

Any adjustments shall be in accordance with the Rules and be confirmed by the auditors to EOH and to the JSE in writing at the time the adjustment is finalised and will be reported on in the Company's annual financial statements in the year during which the adjustment was made.

No adjustments shall be required in the event of the issue of equity securities as consideration for an acquisition, the issue of securities for cash and the issue of equity securities for a vendor consideration placing.

Any shares which are not subsequently issued or transferred to any participant, for example as a result of a forfeiture, shall revert back to the Share Plan.

# FORM OF PROXY

## EOH Holdings Limited

(Incorporated in the Republic of South Africa)  
 (Registration number 1998/014669/06)  
 JSE share code: EOH  
 ISIN: ZAE000071072  
 ("EOH" or "the Company")

### This form of proxy is only for use by:

- Certificated shareholders;
- own-name dematerialised shareholders.

For completion by the aforesaid registered EOH shareholders who are unable to attend the annual general meeting to virtually at 09:00 CAT on Thursday, 2 December 2021.

If you are a dematerialised shareholder, other than with own-name registration, do not use this form. Dematerialised shareholders, other than with own-name registration, should provide instructions to their appointed CSDP or broker in the form as stipulated in the agreement entered into between the shareholder and the CSDP or broker.

Name of beneficial shareholder \_\_\_\_\_

Name of registered shareholder \_\_\_\_\_

Address \_\_\_\_\_

Telephone \_\_\_\_\_ work/home \_\_\_\_\_ Cell phone \_\_\_\_\_

being the holder custodian of \_\_\_\_\_ ordinary shares in the Company, hereby appoint (see note):

1. \_\_\_\_\_ or failing him/her.

2. \_\_\_\_\_ or failing him/her.

3. the chairperson of the annual general meeting ("AGM").

as my/our proxy to attend and act for me/us on my/our behalf at the annual general meeting of the Company convened for purpose of considering and, if deemed fit, passing, with or without modification, the resolutions to be proposed thereat and at each postponed or adjournment thereof and to vote for and/or against such resolutions, and or abstain from voting, in respect of the shares in the issued share capital of the Company registered in my/our name/s in accordance with the following instructions:

		Number of ordinary shares		
		For	Against	Abstain
<b>ORDINARY RESOLUTIONS</b>				
1.	<b>Re-election of independent non-executive directors</b>			
1.1	Re-election of Andrew Mthembu			
1.2	Re-election of Mike Bosman			
1.3	Re-election of Sipho Ngidi			
2.	<b>Appointment of Audit Committee members</b>			
2.1	To appoint Mike Bosman as chairman and member of the Audit Committee			
2.2	To appoint Jesmane Boggenpoel as member of the Audit Committee			
2.3	To appoint Andrew Marshall as member of the Audit Committee			

## FORM OF PROXY CONTINUED

		Number of ordinary shares		
		For	Against	Abstain
2.4	To appoint Nosipho Molope as member of the Audit Committee			
3.	<b>Re-appointment of independent external auditors</b>			
4.	<b>Non-binding endorsement of the Company's remuneration policy and implementation report</b>			
4.1	To approve the remuneration policy			
4.2	To approve remuneration implementation report			
5.	<b>Adoption of EOH 2021 Share Plan</b>			
<b>SPECIAL RESOLUTIONS</b>				
1.	<b>Remuneration of non-executive directors</b>			
2.	<b>General authority to acquire shares</b>			
3.	<b>Financial assistance in terms of section 44 of the Companies Act</b>			
4.	<b>Financial assistance in terms of section 45 of the Companies Act</b>			
5.	<b>Authority to issue shares in terms of section 41(1) of the Companies Act in respect of the EOH 2021 Share Plan</b>			
<b>CONTINUATION OF ORDINARY RESOLUTIONS</b>				
6.	<b>Signature of documents</b>			

Please indicate with an "X" in the appropriate spaces below how you wish your votes to be cast. Unless this is done the proxy will vote as he/she thinks fit.

A shareholder entitled to attend and vote at the annual general meeting is entitled to appoint a proxy to attend, vote and speak in his/her stead. A proxy need not be a shareholder of EOH. Each shareholder is entitled to appoint one or more proxies to attend, speak and, on a poll, vote in place of that shareholder at the annual general meeting.

Forms of proxy are requested to be delivered to the transfer secretaries, Computershare Investor Services Proprietary Limited, Rosebank Towers, 15 Biermann Avenue, Rosebank, Johannesburg 2196 (Private Bag X9000, Saxonwold, 2132) or by email to proxy@computershare.co.za, so as to arrive by 10:00 on Tuesday, 30 November 2021. Any form of proxy not delivered by this time may be submitted to the transfer secretaries at the annual general meeting or to the chairperson of the general meeting at any time prior to the commencement of the annual general meeting or at any time prior to voting on any resolution proposed at the annual general meeting.

Signed at \_\_\_\_\_ on \_\_\_\_\_ 2021

Signature \_\_\_\_\_

Assisted by (if applicable) \_\_\_\_\_

**Please read notes on the reverse side hereof**



# NOTES TO THE FORM OF PROXY

- Only shareholders who are registered in the register of the Company under their own name on the voting record date may complete a form of proxy or attend the annual general meeting. This includes certificated shareholders or own-name dematerialised shareholders. A proxy need not be a shareholder of the Company.
- Certificated shareholders wishing to attend the annual general meeting have to ensure beforehand with the transfer secretaries that their shares are registered in their own name.
- Beneficial shareholders whose shares are not registered in their own name, but in the name of another, for example, a nominee, may not complete a proxy form, unless a form of proxy is issued to them by a registered shareholder and they should contact the registered shareholder for assistance in issuing instructions on voting their shares, or obtaining a proxy to attend, speak and vote at the annual general meeting.
- Dematerialised shareholders who have not elected own-name registration in the register of the Company through a CSDP and who wish to attend the annual general meeting, must instruct the CSDP or broker to provide them with the necessary letter of representation to attend.
- Dematerialised shareholders who have not elected own-name registration in the register of the Company through a CSDP and who are unable to attend, but wish to vote at the annual general meeting, must timeously provide their CSDP or broker with their voting instructions in terms of the custody agreement entered into between that shareholder and the CSDP or broker.
- A shareholder may insert the name of a proxy or the names of two or more alternative proxies of the shareholder's choice in the space, with or without deleting "the chairperson of the annual general meeting". The person whose name stands first on the form of proxy and who is present at the annual general meeting will be entitled to act as proxy to the exclusion of those whose names follow.
- The completion and lodging of this form of proxy will not preclude the relevant shareholder from attending the annual general meeting and speaking and voting in person thereat to the exclusion of any proxy appointed, should such shareholder wish to do so. In addition to the foregoing, a shareholder may revoke the proxy appointment by:
  - cancelling it in writing, or making a later inconsistent appointment of a proxy; and
  - delivering a copy of the revocation instrument to the proxy, and to the Company.
- The revocation of a proxy appointment constitutes a complete and final cancellation of the proxy's authority to act on behalf of the shareholder as of the later of the date:
  - stated in the revocation instrument, if any; or
  - upon which the revocation instrument is delivered to the proxy and the Company as required in section 58(4)(c)(ii) of the Companies Act.
- Should the instrument appointing a proxy or proxies have been delivered to the transfer secretaries, as long as that appointment remains in effect, any notice that is required by the Companies Act or the Memorandum of Incorporation ("Mol") to be delivered by the Company to the shareholder must be delivered to:
  - the shareholder; or
  - the proxy or proxies if the shareholder has in writing directed the Company to do so and has paid any reasonable fee charged by the Company for doing so.
- A proxy is entitled to exercise, or abstain from exercising, any voting right of the relevant shareholder without direction, except to the extent that the Mol or the instrument appointing the proxy provide otherwise.
- If the Company issues an invitation to shareholders to appoint one or more persons named by the Company as a proxy, or supplies a form of instrument appointing a proxy:
  - such invitation must be sent to every shareholder who is entitled to receive notice of the meeting at which the proxy is intended to be exercised;
  - the Company must not require that the proxy appointment be made irrevocable; and
  - the proxy appointment remains valid only until the end of the relevant meeting at which it was intended to be used, unless revoked as contemplated in section 58(5) of the Companies Act.
- Any alteration or correction made to this form of proxy must be initialled by the signatory/ies. A deletion of any printed matter and the completion of any blank space(s) need not be signed or initialled.

## NOTES TO THE FORM OF PROXY

- Documentary evidence establishing the authority of a person signing this form of proxy in a representative capacity must be attached to this form unless previously recorded by the transfer secretaries or waived by the chairperson of the annual general meeting.
- A minor must be assisted by his/her parent/guardian unless the relevant documents establishing his/her legal capacity are produced or have been registered by the transfer secretaries.
- A company holding shares in the Company that wishes to attend and participate at the annual general meeting should ensure that a resolution authorising a representative to act is passed by its directors. Resolutions authorising representatives in terms of section 57(5) of the Companies Act must be lodged with the transfer secretaries prior to the annual general meeting.
- Where there are joint holders of shares any one of such persons may vote at any meeting in respect of such shares as if he were solely entitled thereto; but if more than one of such joint holders wishes to be present or represented at the annual general meeting, that one of the said persons whose name appears first in the register or his proxy, as the case may be, shall alone be entitled to vote in respect thereof.
- The chairperson of the annual general meeting may reject or accept any proxy which is completed and/or received other than in accordance with the instructions, provided that he shall not accept a proxy unless he is satisfied as to the matter in which a shareholder wishes to vote.
- A proxy may not delegate his/her authority to act on behalf of the shareholder, to another person.
- A shareholder's instruction to the proxy must be indicated by the insertion of the relevant number of shares to be voted on behalf of that shareholder in the appropriate space provided. Failure to comply with the above will be deemed to authorise the chairperson of the annual general meeting, if the chairperson is the authorised proxy, to vote in favour of the resolutions at the annual general meeting or other proxy to vote or to abstain from voting at the annual general meeting as he/she deems fit, in respect of the shares concerned. A shareholder or the proxy is not obliged to use all of the votes exercisable by the shareholder or the proxy, but the total of votes cast in respect whereof abstention is recorded may not exceed the total of the votes exercisable by the shareholder or the proxy.
- Forms of proxy are requested to be delivered to the transfer secretaries, Computershare Investor Services Proprietary Limited, Rosebank Towers, 15 Biermann Avenue, Rosebank, Johannesburg 2196 (Private Bag X9000, Saxonwold, 2132) or by email to proxy@computershare.co.za, so as to arrive by 10:00 on Tuesday, 30 November 2021. Any form of proxy not delivered by this time may be handed to the transfer secretaries at the annual general meeting or to the chairperson of the annual general meeting at any time prior to the commencement of the annual general meeting or at any time prior to voting on any resolution proposed at the annual general meeting. Any shareholder who completes and lodges a form of proxy will nevertheless be entitled to attend, speak and vote in person at the annual general meeting should the shareholder decide to do so.
- This form of proxy may be used at any adjournment or postponement of the annual general meeting, including any postponement due to a lack of quorum, unless withdrawn by the shareholder.
- The foregoing notes include a summary of the relevant provisions of section 58 of the Companies Act, as required in terms of that section.

# EOH

Our purpose  
is to SOLVE  
courageously,  
exponentially  
and together

Summarised Financial  
Results for the year ended  
31 July **2021**



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**Note:** Any forward-looking financial information disclosed in the results announcement has not been reviewed or audited or otherwise reported on by the external auditor.

**Registered address:**

Block D, EOH Business Park  
Osborne Lane, Bedfordview, 2007  
PO Box 59, Bruma, 2026  
Telephone: +27 (0) 11 607 8100



# EOH COMMENTARY

EOH's significant progress since the start of our turnaround plan implemented three years ago in order to rectify the inherited legacy issues, is evident in the greatly improved financial results for the year to 31 July 2021. Gross margin continues to improve and the Group achieved an operating profit of R147 million from continuing and discontinued operations after posting a R1.3 billion loss in the prior year. Debt has declined significantly since 2018, although not as fast as we would have liked. Reducing the debt burden remains a critical focus for the management team. Cash management has been a highlight, especially considering the current economic climate, with excellent discipline in managing net working capital supporting improved liquidity.

The underlying effort and commitment from everyone in the EOH team to deliver this turnaround arises from the broader sense of purpose in the Group to not only turn the business around but also to transform it into a force-for-good that makes a difference in broader society.

The private sector has a key role to play in ensuring that business conducts itself ethically and with appropriate regard for the greater good.

Now more than ever it is critical business embraces its role in society by partnering with government and civil society, by uplifting communities, developing skills and creating employment, thus ensuring a sustainable and thriving economy.

As a Group we are embracing the digitisation and automation acceleration through our business systems optimisation project (SpaceX). This will ensure automation in our shared service functions and ensure we leverage off the latest cloud technologies. This is underpinned by a single target operating model and will ensure consistent processes across the organisation underpinning a single data strategy.

## IMPROVING QUALITY OF EARNINGS

As part of our path to deleverage and create a sustainable capital structure for the business, we have focused on exiting non-performing, non-core and certain IP businesses. We have simultaneously focused on doing good business with the requisite margins that ultimately deliver shareholder value. These deliberate measures have resulted in total revenue decreasing to R7 882 million in FY2021 from R11 277 million in FY2020. Business disposals and the close-out of loss-making legacy contracts accounted for approximately 75% of the revenue decline. Our base revenue (total revenue excluding the impacts of the legacy issues clean-up, as well as liquidated and sold assets) decreased by 11% to R7 201 million in FY2021 from R8 145 million in FY2020. Approximately R740 million of the decline in base revenue was due to reduced hardware sales as customers delayed spend on large, planned IT projects with the move to the cloud gathering pace; and the impact of COVID-19 on our clients in the education and human capital, beverage, travel and health sectors.

The Group's focus on quality of earnings and continual improvement resulted in a significant improvement in gross profit, adjusted EBITDA and operating profit margins. This is an indication that our strategy of doing good business is paying off, as shown below:

- Gross profit margins have increased from 20% in FY2019 to 28% in FY2021
- Operating margins have increased from a negative 29% in FY2019 to 2% in FY2021
- Adjusted EBITDA margins have increased from -9% in FY2019 to 8% in FY2021

## EOH COMMENTARY CONTINUED

Historically, the Group has reported on core normalised EBITDA which stripped out once-off items and non-core business lines to be closed. The Group's normalisation adjustments have decreased materially in FY2021, resulting in a negligible difference between adjusted EBITDA and core normalised EBITDA. Consequently, EOH will guide the market on adjusted EBITDA as a performance measure going forward.

### AN ONGOING FOCUS ON COSTS

We have maintained our focus on creating an anti-fragile business by prioritising cost management and ensuring that our cost structure remains appropriate, agile and responsive to changing market conditions. Total operating expenses decreased by 46% to R2 053 million in FY2021 (FY2020: R3 788 million), as the remaining legacy issues were closed out and the benefits of cost-saving initiatives were realised.

From a property portfolio perspective, most of our leases expire in 2023, which is when we expect to optimise our property portfolio. Cost reductions have continued across the major expense categories such as travel, marketing and administrative expenses.

For the first time since the Group embarked on its turnaround plan, EOH moved into a positive operating profit from continuing and discontinued operations of R147 million from an operating loss of R1 319 million in FY2020.

Adjusted EBITDA (from continuing and discontinued operations) for the year was R667 million compared to R19 million in FY2020. Adjusted EBITDA margin improved from 0.2% in FY2020 to 8.5%, which is in line with our stated target of achieving a 10% margin in the medium term.

Total headline loss per share from continuing and discontinued operations improved by 96% with losses reducing to 22 cents from 534 cents in FY2020. The ongoing headline loss is largely due to the Group's over-indebted capital structure and inefficient legal entity structure, which the management team continues to address as a core focus area.

### CASH MANAGEMENT AND LIQUIDITY

The increased financial discipline includes a sharp focus on working capital management as part of overall liquidity management. While we have continued to manage collection closely in the current economic climate, the net investment in working capital has increased to R263 million at the end of FY2021 from R175 million in FY2020, which is still within our expected range. Looking at the long-term trend, we have reduced investment in working capital by 83% from R1 549 million in FY2018.

We have also seen an improvement in our credit risk with our expected credit loss provisions decreasing from 18% in FY2020 to 15% in FY2021 and our debtors days remaining stable in the region of 65 days.

Our focus on working capital and liquidity management has resulted in strong cash generation from operations at R663 million (adjusted for legacy outflows) – and an EBITDA cash conversion rate close to 100%. From a business as usual perspective, the Group contributed R126 million of cash after paying finance costs, tax, capital expenditure and lease payments and incurred R273 million of legacy cash outflows related to the iOCO legacy public sector contracts (that are now all closed out) and the two NEXTEC engineering, procurement and construction ("EPC") contracts.

The Group had a net inflow of R214 million (after cash given up) from the disposal of subsidiaries and repaid lenders (including VFAs) R475 million and finished the year on R537 million of net cash with overdraft facilities of R400 million.

### **FURTHER DISPOSALS WILL REDUCE DEBT AND ENHANCE CAPITAL STRUCTURE**

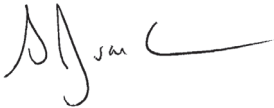
Following the disposal of Syntell in November 2020 for a consideration of R211 million, EOH concluded the disposal of Sybrin in June 2021 for a base cash consideration of R334 million. The deal is currently awaiting competition approvals in various African countries. Once these are concluded, the cash from the sale is expected to flow before the end of the 2021 calendar year. While disposals have been necessary as part of the deleverage strategy, management has always maintained that it would only conclude disposals if the valuations made sense, which is evidenced by the average EV/PAT multiples achieved on previous transactions.

The Group's current gross debt balance stands at c.R2 billion for FY2021 down from c.R2.4 billion in FY2020. Reducing the core legacy debt and the finalisation of the long-term overall capital structure remains a business imperative.

Good progress has been made on this front with the conclusion of a Common Terms Agreement with the lenders, structured into a R500 million three-year senior term loan facility and a R1.5 billion bridge facility repayable on 31 October 2022. During the year, the Group repaid lenders a further R433 million, principally from disposal proceeds. Conclusion of the sales of the remaining IP assets will further reduce the Group's debt to a more manageable level.

### **OUTLOOK**

As we look forward, our focus remains on building on the turnaround plan we embarked on over the last two and a half years. We are now in a position to focus on delivering on our growth strategy and take advantage of the Fourth Industrial Revolution ("4IR"). We will continue to focus on doing good business at good margins, with a razor focus on costs and closing out our long-term capital structure.



**Stephen van Coller**

*Chief Executive Officer*

# INDEPENDENT AUDITOR'S REPORT ON THE SUMMARY CONSOLIDATED FINANCIAL STATEMENTS

## TO THE SHAREHOLDERS OF EOH HOLDINGS LIMITED

### Opinion

The summary consolidated financial statements of EOH Holdings Limited, set out on pages 5 to 43 of the EOH Summarised Financial Results for the year ended 31 July 2021, which comprise the summarised consolidated statement of financial position as at 31 July 2021, the summarised consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and related notes, are derived from the audited consolidated financial statements of EOH Holdings Limited for the year ended 31 July 2021.

In our opinion, the accompanying summary consolidated financial statements are consistent, in all material respects, with the audited consolidated financial statements, in accordance with the JSE Limited's (JSE) requirements for provisional reports, as set out in note 2 to the summary consolidated financial statements, and the requirements of the Companies Act of South Africa as applicable to summary financial statements.

### Summary consolidated financial statements

The summary consolidated financial statements do not contain all the disclosures required by International Financial Reporting Standards and the requirements of the Companies Act of South Africa as applicable to annual financial statements. Reading the summary consolidated financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited consolidated financial statements and the auditor's report thereon.

### The audited consolidated financial statements and our report thereon

We expressed an unmodified audit opinion on the audited consolidated financial statements in our report dated 28 October 2021. That report also includes:

- The communication of key audit matters. Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period.
- The communication of a report on other legal and regulatory requirements. In accordance with our responsibilities in terms of Section 44(2) and 44(3) of the Auditing Profession Act, we reported that we identified a reportable irregularity in terms of the Auditing Profession Act.

### Director's responsibility for the summary consolidated financial statements

The directors are responsible for the preparation of the summary consolidated financial statements in accordance with the JSE's requirements for summary financial statements, set out in note 2 to the summary consolidated financial statements, and the requirements of the Companies Act of South Africa as applicable to summary financial statements.

### Auditor's responsibility

Our responsibility is to express an opinion on whether the summary consolidated financial statements are consistent, in all material respects, with the audited consolidated financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing (ISA) 810 (Revised), *Engagements to Report on Summary Financial Statements*.



**PricewaterhouseCoopers Inc.**

**Director: DH Höll**

Registered Auditor  
Johannesburg, South Africa  
28 October 2021



# SUMMARISED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE YEAR ENDED 31 JULY 2021

Figures in Rand thousand	Notes	2021	Restated** 2020
<b>Continuing operations</b>			
Revenue	7	<b>6 874 212</b>	8 772 134
Cost of sales		<b>(5 150 725)</b>	(6 974 302)
<b>Gross profit</b>		<b>1 723 487</b>	1 797 832
Net financial asset impairment losses	9	<b>(86 998)</b>	(323 444)
Operating expenses		<b>(1 600 152)</b>	(2 410 913)
<b>Operating profit/(loss)</b>		<b>36 337</b>	(936 525)
Investment income		<b>9 829</b>	26 402
Share of equity-accounted profits/(losses)		<b>2 972</b>	(565)
Finance costs		<b>(277 745)</b>	(411 203)
<b>Loss before taxation</b>		<b>(228 607)</b>	(1 321 891)
Taxation		<b>(97 249)</b>	60 234
<b>Loss for the year from continuing operations</b>		<b>(325 856)</b>	(1 261 657)
<b>Profit/(loss) for the year from discontinued operations</b>	10	<b>46 054</b>	(431 471)
<b>Loss for the year</b>		<b>(279 802)</b>	(1 693 128)
<b>Other comprehensive income</b>			
Items that may be reclassified to profit or loss			
Exchange differences on translation of foreign operations <sup>^</sup>		<b>(21 588)</b>	107 697
Reclassification of foreign currency translation differences on loss of control and joint control <sup>^</sup>		<b>13 498</b>	47 313
<b>Total comprehensive loss for the year</b>		<b>(287 892)</b>	(1 538 118)
<b>Loss attributable to:</b>			
Owners of EOH Holdings Limited		<b>(279 655)</b>	(1 687 035)
Non-controlling interests		<b>(147)</b>	(6 093)
		<b>(279 802)</b>	(1 693 128)
<b>Total comprehensive (loss)/income attributable to:</b>			
Owners of EOH Holdings Limited		<b>(289 459)</b>	(1 528 882)
Non-controlling interests		<b>1 567</b>	(9 236)
		<b>(287 892)</b>	(1 538 118)
<b>From continuing and discontinued operations (cents)</b>			
Loss per share		<b>(166)</b>	(1 000)
Diluted loss per share		<b>(166)</b>	(1 000)
<b>From continuing operations (cents)</b>			
Loss per share		<b>(192)</b>	(747)
Diluted loss per share		<b>(192)</b>	(747)

\* Refer to note 6 – Restatement of summarised consolidated financial statements for the impact on profit or loss.

\*\* Comparative figures previously reported have been amended to reflect continuing operations prevailing for the year ended 31 July 2021.

<sup>^</sup> These components of other comprehensive income do not attract any tax.

# SUMMARISED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 JULY 2021

Figures in Rand thousand	Notes	2021	Restated* 2020	Restated* 1 August 2019
<b>ASSETS</b>				
<b>Non-current assets</b>				
Property, plant, equipment and right-of-use assets	11	341 464	544 846	481 674
Intangible assets	11	64 493	112 967	488 974
Goodwill	12	745 844	916 743	1 850 854
Equity-accounted investments		8 260	6 689	228 067
Other financial assets		–	60 881	11 610
Deferred taxation		116 853	200 972	245 278
Finance lease receivables		8 030	55 120	106 775
		<b>1 284 944</b>	<b>1 898 218</b>	<b>3 413 232</b>
<b>Current assets</b>				
Inventories	13	112 548	113 754	251 456
Other financial assets		11 058	137 109	76 718
Current taxation receivable		38 563	53 940	52 916
Finance lease receivables		101 299	67 720	72 638
Trade and other receivables		1 928 570	2 116 576	3 353 971
Cash and cash equivalents		824 902	645 837	1 048 583
		<b>3 016 940</b>	<b>3 134 936</b>	<b>4 856 282</b>
Assets held for sale	14	1 118 510	2 152 366	1 765 016
<b>Total assets</b>		<b>5 420 394</b>	<b>7 185 520</b>	<b>10 034 530</b>
<b>EQUITY AND LIABILITIES</b>				
<b>Equity</b>				
Stated capital	16	4 217 285	4 217 285	4 217 468
Shares to be issued to vendors		393	15 300	20 257
Other reserves		598 500	633 967	440 921
Accumulated loss		(4 658 537)	(4 422 991)	(2 723 840)
<b>Equity attributable to the owners of EOH Holdings Limited</b>		<b>157 641</b>	<b>443 561</b>	<b>1 954 806</b>
<b>Non-controlling interests</b>		<b>20 153</b>	<b>29 624</b>	<b>40 621</b>
<b>Total equity</b>		<b>177 794</b>	<b>473 185</b>	<b>1 995 427</b>
<b>Liabilities</b>				
<b>Non-current liabilities</b>				
Other financial liabilities	17	–	5 674	2 255 825
Lease liabilities		80 669	171 699	28 030
Deferred taxation		59 482	111 291	305 917
		<b>140 151</b>	<b>288 664</b>	<b>2 589 772</b>
<b>Current liabilities</b>				
Other financial liabilities	17	2 567 523	2 748 028	1 068 132
Current taxation payable		45 591	49 329	97 988
Lease liabilities		82 641	104 723	29 331
Trade and other payables		1 796 284	1 951 060	3 272 914
Provisions		324 299	670 125	410 427
		<b>4 816 338</b>	<b>5 523 265</b>	<b>4 878 792</b>
Liabilities directly associated with assets held for sale	14	286 111	900 406	570 539
<b>Total liabilities</b>		<b>5 242 600</b>	<b>6 712 335</b>	<b>8 039 103</b>
<b>Total equity and liabilities</b>		<b>5 420 394</b>	<b>7 185 520</b>	<b>10 034 530</b>

\* Refer to note 6 – Restatement of summarised consolidated financial statements for the impact on the affected assets, liabilities and equity

# SUMMARISED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 31 JULY 2021

Figures in Rand thousand	Stated capital	Shares to be issued to vendors	Other reserves	Accumulated loss	Equity attributable to the owners of EOH Holdings Limited	Non- controlling interests	Total equity
<b>Balance at 1 August 2019</b>	4 239 621	20 257	742 597	(3 047 669)	1 954 806	40 621	1 995 427
Correction of error**	(22 153)	-	(301 676)	323 829	-	-	-
<b>Restated balance at 1 August 2019</b>	4 217 468	20 257	440 921	(2 723 840)	1 954 806	40 621	1 995 427
Restated loss for the year**	-	-	-	(1 687 035)	(1 687 035)	(6 093)	(1 693 128)
Other comprehensive income	-	-	158 153	-	158 153	(3 143)	155 010
Non-controlling interest disposed	-	-	-	-	-	1 982	1 982
Movement in treasury shares**	(183)	(4 957)	-	-	(5 140)	-	(5 140)
Consideration – EOH shares forfeited	-	(12 116)	-	-	(12 116)	-	(12 116)
Transfer within equity*	-	12 116	-	(12 116)	-	-	-
Share-based payments: disposed entities	-	-	(13 392)	-	(13 392)	-	(13 392)
Share-based payments	-	-	48 285	-	48 285	-	48 285
Dividends declared	-	-	-	-	-	(3 743)	(3 743)
<b>Restated balance at 31 July 2020</b>	4 217 285	15 300	633 967	(4 422 991)	443 561	29 624	473 185
Loss for the year	-	-	-	(279 655)	(279 655)	(147)	(279 802)
Other comprehensive income	-	-	(9 804)	-	(9 804)	1 714	(8 090)
Non-controlling interest disposed	-	-	-	-	-	(9 816)	(9 816)
Movement in treasury shares	-	-	-	(1 145)	(1 145)	-	(1 145)
Transfer within equity*	-	(14 907)	(30 347)	45 254	-	-	-
Share-based payments	-	-	4 684	-	4 684	-	4 684
Dividends declared	-	-	-	-	-	(1 222)	(1 222)
<b>Balance at 31 July 2021</b>	<b>4 217 285</b>	<b>393</b>	<b>598 500</b>	<b>(4 658 537)</b>	<b>157 641</b>	<b>20 153</b>	<b>177 794</b>

Notes

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\* Transfers within equity are transfers from shares to be issued to vendors for expired shares.

\*\* Refer to note 6 – Restatement of summarised consolidated financial statements for the impact on profit or loss and equity.

# SUMMARISED CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 31 JULY 2021

Figures in Rand thousand

	Notes	2021	2020
<b>Cash generated from operations</b>	19	<b>404 942</b>	706 735
Investment income received		<b>13 280</b>	40 283
Dividends received from equity-accounted investments		<b>1 200</b>	–
Interest paid		<b>(229 207)</b>	(380 165)
Taxation paid		<b>(109 918)</b>	(211 419)
<b>Net cash inflow from operating activities</b>		<b>80 297</b>	155 434
<b>Cash flows from investing activities</b>			
Additions to property, plant and equipment		<b>(50 524)</b>	(175 643)
Proceeds on the sale of property, plant, equipment and intangible assets		<b>55 943</b>	127 659
Intangible assets acquired		<b>(79 314)</b>	(187 172)
Cash receipt from disposal of businesses, net of cash given up	15	<b>212 936</b>	164 625
Cash inflow relating to other financial assets		–	2 088
Cash outflow relating to other financial assets		–	(9 978)
Increase in restricted cash		<b>(547 516)</b>	(485 824)
Decrease in restricted cash		<b>623 019</b>	398 804
<b>Net cash inflow/(outflow) from investing activities</b>		<b>214 544</b>	(165 441)
<b>Cash flows from financing activities</b>			
Dividends paid to non-controlling interests		<b>(1 222)</b>	(3 743)
Proceeds from other financial liabilities	17	<b>52 387</b>	–
Repayment of other financial liabilities	17	<b>(527 358)</b>	(396 414)
Principal elements of lease payments		<b>(137 205)</b>	(94 894)
<b>Net cash outflow from financing activities</b>		<b>(613 398)</b>	(495 051)
<b>Net decrease in cash and cash equivalents</b>		<b>(318 557)</b>	(505 058)
Cash and cash equivalents at the beginning of the year		<b>530 584</b>	1 048 583
Assets held for sale at the beginning of the year	14	<b>328 743</b>	310 373
Assets held for sale at the end of the year	14	<b>(88 444)</b>	(328 743)
Exchange (losses)/gains on cash and cash equivalents		<b>(15 089)</b>	5 429
<b>Cash and cash equivalents at the end of the year</b>		<b>437 237</b>	530 584

# CONSOLIDATED SEGMENT RESULTS

FOR THE YEAR ENDED 31 JULY 2021

The reportable segments of the Group have been identified based on the nature of the business activities. The business is managed in three major segments and this remains consistent with the prior year. This basis is representative of the internal structure of the Group for management purposes. The Chief Operating Decision Maker ("CODM") is the Group Executive Committee.

iOCO is an ICT business focused on traditional and cutting-edge technology system integration with a range of solutions, products and services across the ICT value chain.

NEXTEC consists of various businesses focused on business process outsourcing and intelligent infrastructure at various stages of incubation for growth and scaling.

IP comprises a group of high potential intellectual property companies with scaled technology ready to take to market with partners.

The CODM is not presented with secondary information in the form of geographic information and as a result, geographic information is not disclosed in the segment results. Liabilities and assets are also not regularly provided to the CODM and are not disclosed in the segment results.

Adjusted EBITDA is defined as profit/loss before depreciation, amortisation, share-based payment expense, gain/loss on disposal of subsidiaries and equity-accounted investments, impairments of non-financial assets, share of profit/loss of equity-accounted investments, remeasurement gain/losses on vendors for acquisition liability, interest income, interest expense and current and deferred tax.

## Revenue, gross profit and core normalised EBITDA

Figures in Rand thousand	2021					Restated* 2020				
	iOCO	NEXTEC	IP	Recon- ciliation^	Total	iOCO	NEXTEC	IP	Recon- ciliation^	Total
External	4 944 066	1 898 114	1 040 243	-	7 882 423	6 699 614	3 375 968	1 201 121	-	11 276 703
Hardware sales	259 522	471 627	15 666	-	746 815	585 615	424 430	65 586	-	1 075 631
Services	4 302 457	1 342 858	1 007 164	-	6 652 479	5 314 543	2 879 843	1 117 557	-	9 311 943
Software/licence contracts	340 469	25 919	17 169	-	383 557	768 026	30 606	17 744	-	816 376
Rentals	41 618	57 710	244	-	99 572	31 430	41 089	234	-	72 753
Intersegment	268 545	52 497	2 239	(323 281)	-	222 948	154 442	11 180	(388 570)	-
Hardware sales	52 303	2 055	-	(54 358)	-	37 702	1 854	481	(40 037)	-
Services	207 471	50 442	2 239	(260 152)	-	182 722	152 588	10 699	(346 009)	-
Software/licence contracts	5 037	-	-	(5 037)	-	-	-	-	-	-
Rentals	3 734	-	-	(3 734)	-	2 524	-	-	(2 524)	-
Gross revenue	5 212 611	1 950 611	1 042 482	(323 281)	7 882 423	6 922 562	3 530 410	1 212 301	(388 570)	11 276 703
Gross profit	1 386 820	355 557	603 851	(145 775)	2 200 453	1 684 352	527 266	480 722	(223 441)	2 468 899
Gross profit (%)	26.6%	18.2%	57.9%	-	27.9%	24.3%	14.9%	39.7%	-	21.9%

\* Comparative revenue amounts have been disaggregated to better reflect the relationship between the revenue streams and the reportable segments.

^ Reconciliation comprises elimination of intersegment transactions and includes head office expenses.

# CONSOLIDATED SEGMENT RESULTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## Revenue, gross profit and core normalised EBITDA continued

Figures in Rand thousand	2021					Restated* 2020				
	iOCO	NEXTEC	IP	Reconciliation^	Total	iOCO	NEXTEC	IP	Reconciliation^	Total
Adjusted EBITDA	524 274	(35 408)	266 876	(88 537)	667 205	391 651	(111 128)	267 133	(528 480)	19 176
Normalisation adjustments	(3 166)	1 573	(1 769)	(21 091)	(24 453)	104 608	27 116	67	233 131	364 922
Normalised EBITDA**	521 108	(33 835)	265 107	(109 628)	642 752	496 259	(84 012)	267 200	(295 349)	384 098
Non-core business lines to be closed~	2 966	45 692	-	-	48 658	323 016	172 980	-	-	495 996
Core normalised EBITDA***	524 074	11 857	265 107	(109 628)	691 410	819 275	88 968	267 200	(295 349)	880 094
Core normalised EBITDA (%)	10.1%	0.6%	25.4%	-	8.8%	11.8%	2.5%	22.0%	-	7.8%

## Adjusted EBITDA reconciliation

Figures in Rand thousand	Notes	2021	Restated* 2020
Operating profit/(loss)		146 955	(1 319 124)
Operating profit/(loss) from continuing operations		36 337	(936 525)
Operating profit/(loss) from discontinued operations		110 618	(382 599)
Depreciation		227 516	335 924
Amortisation		47 151	162 079
Impairment losses on non-financial assets		182 941	522 475
Loss on disposal of assets		46 524	263 675
Share-based payments		4 705	48 285
Interest allocation		549	-
Changes in fair value of vendors for acquisition	17	10 864	3 685
Income from joint venture		-	2 177
Adjusted EBITDA		667 205	19 176
Normalisation adjustments		(24 453)	364 922
Write-off of inventories#		-	20 396
Other financial assets write-off and specific provisions		45 964	149 245
Advisory and other##		20 315	106 605
Retrenchment and settlement costs		9 351	49 744
Provisions (released)/raised		(100 083)	38 932
Normalised EBITDA**		642 752	384 098
Non-core business lines to be closed~		48 658	495 996
Core normalised EBITDA***		691 410	880 094

\* Comparative figures previously reported have been restated for the correction of prior period errors. Refer to note 6. Comparative figures have also been amended to reflect continuing operations prevailing for the year ended 31 July 2021.

\*\* Normalised EBITDA is defined as adjusted EBITDA adjusted for write-off of inventories, other financial assets write-off and specific provisions, advisory and other, retrenchment and settlement costs, and provisions (released)/raised.

\*\*\* Core normalised EBITDA is defined as normalised EBITDA adjusted for non-core business lines to be closed.

# Write-off of inventories relates to inventory licences that were previously purchased and capitalised as inventory and subsequently written off as there were no customers for such inventory licences.

## Advisory and other consists mainly of costs related to the ENSofrica investigation, costs related to internal restructuring of the businesses, adviser costs related to disposals of businesses and also includes the JSE fine referred to in note 21.

~ Non-core business lines to be closed reflect normalised EBITDA relating to businesses that management intends to close which have not yet met the IFRS 5 requirements to be classified as discontinued and non-profitable business lines or arrangements that are not expected to continue going forward.

^ Reconciliation comprises elimination of intersegment transactions and includes head office expenses.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 JULY 2021

## 1. REPORTING ENTITY

EOH Holdings Limited (EOH or the Company) is a holding company domiciled in South Africa that is listed on the JSE Limited under the category Technology: Software and Computer Services. EOH is one of the largest Information and Communications Technology (ICT) services providers in South Africa and is committed to providing the technology, knowledge, skills and organisational ability critical to the development and growth of the markets it serves. The summarised consolidated financial statements of EOH, as at 31 July 2021 and for the year ended 31 July 2021, comprise the Company and its subsidiaries (together referred to as the Group) and the Group's investments in associates and joint ventures.

## 2. STATEMENT OF COMPLIANCE

The summarised consolidated financial statements are prepared in accordance with the requirements of the JSE Limited Listings Requirements for provisional reports, and the requirements of the Companies Act of South Africa applicable to summarised financial statements. The Listings Requirements require abridged reports to be prepared in accordance with the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards (IFRS) and the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council and to also, as a minimum, contain the information required by IAS 34 Interim Financial Reporting.

These summarised consolidated financial statements were compiled under the supervision of Megan Pydigadu CA(SA), the Group Chief Financial Officer ("CFO").

## 3. BASIS OF PREPARATION

The summarised consolidated financial statements have been prepared on the historical cost basis, except for certain financial instruments that are measured at fair value through profit or loss at the end of each reporting period as explained in the accounting policies below.

The summarised consolidated financial statements are presented in South African Rand, which is the Group's presentation currency, rounded to the nearest thousand except for when otherwise indicated. The going concern basis has been used in preparing the summarised consolidated financial statements as the directors have a reasonable expectation that the Group will continue as a going concern for the foreseeable future.

### Going concern

The IFRS Conceptual Framework states that going concern is an underlying assumption in the preparation of IFRS financial statements. Therefore, the financial statements presume that an entity will continue in operation in the foreseeable future or, if that presumption is not valid, disclosure and a different basis of reporting are required. The board of directors ("Board") believes that, as of the date of this report, the going concern presumption is still appropriate and accordingly the summarised consolidated financial statements of the Group have been prepared on the going concern basis.

IAS 1 *Preparation of financial statements* ("IAS 1") requires management to perform an assessment of the Group's ability to continue as a going concern. If management is aware of material uncertainties related to events or conditions that may cast significant doubt upon the Group's ability to continue as a going concern, IAS 1 requires these uncertainties to be disclosed.

In conducting this assessment, the Board has taken into consideration the following factors:

The financial performance, condition and cash flows for the Group reflect a loss for the year of R280 million, net asset value attributable to the owners of EOH Holdings Limited at the end of the year of R158 million and cash inflows from operating activities of R80 million (including continuing and discontinued operations). Details of the financial performance, condition and cash flows for the Group are explained in the consolidated financial statements. A detailed action plan for deleveraging the Group to a sustainable level and resolving the "fit-for-purpose" cost structure was developed by the Group and its lenders and committed to in October 2019, revised in April 2020 and again in November 2020. Since its announcement in October 2019, the plan has been largely executed against and the directors reasonably believe it can continue to be implemented going forward in order to ensure the Group's ability to continue as a going concern.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

## CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

### 3. BASIS OF PREPARATION continued

#### Going concern continued

The key deliverables implemented by the Group in relation to the deleveraging plan have been focused around the disposal of assets. The sale of Sybrin was announced in June 2021. Currently, conditions precedent are being fulfilled and are expected to be finalised in November/December of this calendar year. This should result in approximately R334 million of funds to deleverage the debt. The remaining IP asset, InfoSys is in the late stages of being disposed and will also assist in the deleverage of a portion of the bridge facility. The Group obtained a deferral letter from its lenders relating to the repayment of the debt and a waiver of the events of default related to repayment and financial covenants which existed at 31 July 2021.

The Group has also implemented initiatives to improve liquidity. The Group also showed its ability to be agile and respond to new challenges as is evident from the liquidity initiatives implemented with the onset of COVID-19 restrictions in March 2020. The Group also has R537 million of net cash and access to overdraft facilities of R400 million.

The Group over the past year has revised its go-to-market strategy and brought in an industry veteran to spearhead the commercial strategy for the Group and improve the quality of revenue.

The directors' assessment of whether the Group is a going concern was considered and the directors concluded that:

1. The Group is solvent and is expected to remain solvent after considering the approved budget and expected performance;
2. While the Group's current liabilities exceeded its current assets by R1.8 billion, with the subsequent events of signing the Common Terms Agreement this will result in current assets exceeding current liabilities refer to note 22;
3. There is an approved budget for the following 24 months;
4. There are cash flow forecasts for the following 12 months, which were interrogated and adjusted for anomalies for each of the periods under review together with a detailed review of one-off cash payments; and
5. The Group has sufficient access to facilities and liquidity events to fund operations for the following 12 months based on the following assumptions:
  - improved operational performance;
  - the sale of non-core assets, which are at a relatively advanced stage;
  - the Group's assets are appropriately insured; and
  - there is currently no outstanding litigation, that the directors believe has not been adequately provided for, that could pressurise the Group's ability to meet its obligations.

The Board remains focused on and committed to the turnaround strategy and improving the capital structure.

The Board, after considering the negotiated terms and mitigating actions described above, has concluded that the Group should be able to discharge its liabilities as they fall due in the normal course of business and is therefore of the opinion that the going concern assumption is appropriate in the preparation of the consolidated financial statements.

#### Accounting policies

The accounting policies applied in the consolidated financial statements are consistent with those applied in the previous years.

A number of new standards and/or interpretations are effective for the annual reporting period commencing 1 August 2020, with no material effect on the Group's financial statements.



# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 4. AUDIT OPINION

These summarised consolidated financial statements for the year ended 31 July 2021 have been audited by PricewaterhouseCoopers Inc., who expressed an unmodified opinion thereon. The auditor also expressed an unmodified opinion on the consolidated financial statements from which these summarised consolidated financial statements were derived.

A copy of the auditor's report on the summarised consolidated financial statements and of the auditor's report on the consolidated financial statements are available for inspection at the Company's registered office or can be downloaded from the Company's website: [www.eoh.co.za](http://www.eoh.co.za), together with the consolidated financial statements identified in the respective auditor's reports.

## 5. NEW STANDARDS AND INTERPRETATIONS

### 5.1 Standards issued but not yet effective

Certain new accounting standards and interpretations have been published that are not effective for 31 July 2021 reporting periods. These standards are not expected to have a material impact on the Group in the current or future reporting periods and on foreseeable future transactions.

### 5.2 Standards and interpretations early adopted

The Group has chosen not to early adopt any new standards or interpretations.

## 6. RESTATEMENT OF SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

During the current year, management identified the following matters which were incorrectly accounted for and presented in prior periods:

- SARS VAT Voluntary Disclosure Programme ("VDP") liability (6.1);
- Fair value adjustments on treasury shares not eliminated on consolidation (6.2); and
- Expired Vendors For Acquisition ("VFA") balance within other reserves (6.3).

The 2020 summarised financial statements and the summarised consolidated statement of financial position as at 1 August 2019 have been restated to correct the prior period errors.

A brief explanation of each category of error is provided below, following which an analysis is included of the financial impact on the affected financial statement line items:

### 6.1 SARS VAT VDP liability

During the disposal process of one of the discontinued subsidiaries in the Group, a tax due diligence finding was raised, regarding VAT not raised on services billed from the subsidiary to another foreign entity within the Group for the period August 2013 to 28 February 2021. The invoices were zero rated as export services to the foreign entity under the Income Tax Act of South Africa section 11(2)l, although after consultations with Senior Counsel, the opinion was that these services were being rendered to a tax resident, while the foreign entity was not carrying on an enterprise in South Africa, it was tax resident for income tax and by default should be a resident for VAT.

Therefore section 11(2)k was applicable and not 11(2)l, and in that case VAT needed to be raised for all services performed from within South Africa and only those physically rendered outside South Africa could be zero rated. EOH submitted a VAT VDP to the South African Revenue Service and the total VAT liability for the period August 2013 to 28 February 2021 (R66 million at 31 July 2020 including related interest of R14 million) would be settled through the sale proceeds from the buyer using an ESCROW account.

### 6.2 Fair value adjustments on treasury shares not eliminated on consolidation

A subsidiary within the Group as well as the Trusts previously acquired EOH Holdings' shares. Such shares were remeasured to fair value within these entities, with the fair value gains or losses being recognised within other reserves in equity. The fair value adjustments that had occurred prior to the 2019 financial year were not reversed on consolidation. This resulted in an overstatement of the other reserves, an overstatement of the stated capital and an understatement of accumulated loss with no impact on total equity.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 6. RESTATEMENT OF SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS continued

### 6.3 Expired VFA balance within other reserves

Prior to the 2019 financial year, a subsidiary within the Group had made an acquisition of a business through which a portion of the consideration was contingent based on profit warranties. The liability for the contingent consideration was recognised. Subsequently, prior to the 2019 financial year, the subsidiary no longer had the obligation for the contingent consideration due to expiry and the liability was derecognised, with the other side of the entry being in other reserves. The derecognition of the liability should have been recognised in the income statement and ultimately to accumulated loss rather than directly to other reserves. This resulted in an overstatement of the other reserves and an overstatement of accumulated loss, with no impact on total equity.

The errors have been corrected by restating each of the affected financial statement line items for the prior periods as follows:

#### Summarised statement of financial position (extract) as at 1 August 2019

Figures in Rand thousand	1 August 2019	SARS VAT VDP liability	Fair value adjustments on treasury shares	Expired VFA	Restated 1 August 2019
Stated capital	(4 239 621)	–	22 153	–	(4 217 468)
Other reserves	(742 597)	–	245 437	56 239	(440 921)
Accumulated loss	3 047 669	–	(267 590)	(56 239)	2 723 840
<b>Total equity</b>	<b>(1 995 427)</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>(1 995 427)</b>

#### Summarised statement of financial position (extract) as at 31 July 2020

Figures in Rand thousand	As previously stated 31 July 2020	SARS VAT VDP liability	Fair value adjustments on treasury shares*	Expired VFA**	Restated 31 July 2020
Liabilities directly associated with assets held for sale	(834 092)	(66 314)	–	–	(900 406)
<b>Net assets</b>	<b>539 499</b>	<b>(66 314)</b>	<b>–</b>	<b>–</b>	<b>473 185</b>
Stated capital	(4 250 219)	–	32 934	–	(4 217 285)
Other reserves	(924 862)	–	234 656	56 239	(633 967)
Accumulated loss	4 680 506	66 314	(267 590)	(56 239)	4 422 991
<b>Total equity</b>	<b>(539 499)</b>	<b>66 314</b>	<b>–</b>	<b>–</b>	<b>(473 185)</b>

\* Represents the accumulated correction for the fair value adjustment on treasury shares, including the 2020 correction of R10 million.

\*\* Represents the accumulated correction for the expired VFA.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

6. **RESTATEMENT OF SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS** continued  
Summarised statement of profit or loss and other comprehensive income (extract) for the year ended 31 July 2020

Figures in Rand thousand	31 July 2020	SARS VAT VDP liability	Re- presented as discon- tinued operations (note 10)	Restated 31 July 2020
<b>Continuing operations</b>				
Revenue	8 690 350	–	81 784	8 772 134
Cost of sales	(6 893 957)	–	(80 345)	(6 974 302)
<b>Gross profit</b>	1 796 393	–	1 439	1 797 832
Net financial asset impairment losses	(320 712)	–	(2 732)	(323 444)
Operating expenses	(2 417 575)	–	6 662	(2 410 913)
<b>Operating loss</b>	(941 894)	–	5 369	(936 525)
Investment income	26 984	–	(582)	26 402
Share of equity-accounted loss	(565)	–	–	(565)
Finance costs	(410 875)	–	(328)	(411 203)
<b>Loss before taxation</b>	(1 326 350)	–	4 459	(1 321 891)
Taxation	64 030	–	(3 796)	60 234
<b>Loss for the year from continuing operations</b>	(1 262 320)	–	663	(1 261 657)
<b>Loss for the year from discontinued operations</b>	(364 494)	(66 314)	(663)	(431 471)
<b>Loss for the year</b>	(1 626 814)	(66 314)	–	(1 693 128)
Other comprehensive income	155 010	–	–	155 010
<b>Total comprehensive loss for the year</b>	(1 471 804)	(66 314)	–	(1 538 118)

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

6. **RESTATEMENT OF SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS** continued  
Summarised statement of profit or loss and other comprehensive income (extract) for the year ended 31 July 2020 continued

<b>Figures in Rand thousand</b>	31 July 2020	Restated 31 July 2020
<b>Loss attributable to:</b>		
Owners of EOH Holdings Limited	(1 620 721)	(1 687 035)
Non-controlling interests	(6 093)	(6 093)
<b>Total</b>	<b>(1 626 814)</b>	<b>(1 693 128)</b>
<b>Total comprehensive loss attributable to:</b>		
Owners of EOH Holdings Limited	(1 462 568)	(1 528 882)
Non-controlling interests	(9 236)	(9 236)
<b>Total</b>	<b>(1 471 804)</b>	<b>(1 538 118)</b>
<b>From continuing and discontinued operations (cents)</b>		
Loss per share	(961)	(1 000)
Diluted loss per share	(961)	(1 000)
Headline loss per share	(495)	(534)
Diluted headline loss per share	(495)	(534)
<b>From continuing operations (cents)</b>		
Loss per share	(747)	(747)
Diluted loss per share	(747)	(747)
Headline loss per share	(505)	(505)
Diluted headline loss per share	(505)	(505)

The restatement adjustments are all non-cash adjustments and therefore do not impact cash generated before working capital changes or any other line items on the summarised consolidated statement of cash flows.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 7. REVENUE

### Disaggregated revenue

Figures in Rand thousand

	2021	Restated* 2020
<b>Revenue by sector</b>		
Public sector	22%	21%
Private sector	78%	79%
<b>Total</b>	<b>100%</b>	100%
<b>Major revenue types</b>		
Hardware sales	746 815	1 075 631
Services	6 652 479	9 311 943
Software/licence contracts	383 557	816 376
Rentals**	99 572	72 753
<b>Total</b>	<b>7 882 423</b>	11 276 703
<i>Continuing operations</i>	<b>6 874 212</b>	8 772 134
<i>Discontinued operations (note 10)</i>	<b>1 008 211</b>	2 504 569
<b>Total</b>	<b>7 882 423</b>	11 276 703

\* Comparative figures previously reported have been amended to reflect continuing operations prevailing for the year ended 31 July 2021.

\*\* Rentals recognised are excluded from revenue from contracts with customers and accounted for under IFRS 16 Leases.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 8. HEADLINE LOSS PER SHARE

Figures in Rand thousand

	2021	Restated** 2020
<b>Headline loss per share and diluted headline loss per share</b>		
Headline loss from continuing operations (R'000)	<b>(183 861)</b>	(851 118)
Weighted average number of shares in issue ('000)**	<b>168 737</b>	168 635
Headline and diluted loss per share from continuing operations (cents)	<b>(109)</b>	(505)
Headline loss from continuing and discontinued operations (R'000)	<b>(37 135)</b>	(900 513)
Weighted average number of shares in issue ('000)**	<b>168 737</b>	168 635
Headline and diluted loss per share from continuing and discontinued operations (cents)	<b>(22)</b>	(534)
<b>Reconciliation between earnings, headline earnings and diluted headline earnings from continuing and discontinued operations</b>		
Loss attributable to owners of EOH Holdings Limited	<b>(279 655)</b>	(1 687 035)
Adjusted for:		
Loss/(profit) on disposal of property, plant and equipment <sup>^</sup>	<b>6 824</b>	(37 032)
Loss on sale of subsidiaries and equity-accounted investments	<b>39 700</b>	300 707
IAS 36 Impairment of goodwill	<b>136 359</b>	232 874
IAS 36 Impairment of intangible assets and property, plant and equipment <sup>^</sup>	<b>20 778</b>	11 232
IFRS 5 remeasurement to fair value less costs to sell	<b>46 207</b>	278 369
Total tax effects on adjustments	<b>(7 347)</b>	518
Total non-controlling interest effects on adjustments	<b>(1)</b>	(146)
<b>Headline loss from continuing and discontinued operations</b>	<b>(37 135)</b>	(900 513)

\* Comparative figures previously reported have been amended to reflect continuing operations prevailing for the year ended 31 July 2021. Refer to note 6 for correction of prior period error.

\*\* The impact of shares to be issued to vendors, share options and EOH A shares has been excluded from the weighted average diluted number of shares as they would be anti-dilutive.

<sup>^</sup> Tax effects on loss/(profit) on disposal of property, plant and equipment and impairment of intangible assets and property, plant and equipment are (R1 529) (2020: R8 295) and (R5 818) (2020: (R7 777)) respectively.

# Comparatives have been disaggregated to show each remeasurement separately.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 8. HEADLINE LOSS PER SHARE continued

Figures in Rand thousand

	2021	Restated** 2020
<b>Reconciliation between earnings, headline earnings and diluted headline earnings from continuing operations</b>		
Loss attributable to owners of EOH Holdings Limited	<b>(279 655)</b>	(1 687 035)
Adjusted for discontinued operations (note 10)	<b>(44 709)</b>	427 554
Continuing loss attributable to ordinary shareholders	<b>(324 364)</b>	(1 259 481)
<i>Continuing operations adjustments:</i>		
Loss/(profit) on disposal of property, plant and equipment <sup>^</sup>	<b>6 141</b>	(16 224)
(Profit)/loss on sale of subsidiaries and equity-accounted investments	<b>(16 889)</b>	90 476
IAS 36 Impairment of intangible assets and property, plant and equipment <sup>^</sup>	<b>8 938</b>	11 232
IAS 36 Impairment of goodwill	<b>136 359</b>	232 874
IFRS 5 remeasurement to fair value less costs to sell	<b>9 833</b>	89 525
Total tax effect on adjustments	<b>(3 878)</b>	489
Total non-controlling interest effect on adjustments	<b>(1)</b>	(9)
<b>Headline loss from continuing operations</b>	<b>(183 861)</b>	(851 118)

\* Comparative figures previously reported have been amended to reflect continuing operations prevailing for the year ended 31 July 2021. Refer to note 6 for correction of prior period error.

<sup>^</sup> Tax effects on loss/(profit) on disposal of property, plant and equipment and impairment of intangible assets and property, plant and equipment are (R1 376) (2020: R3 634) and (R2 502) (2020: (R3 145)) respectively.

\*\* Comparatives have been disaggregated to show each remeasurement separately.

## 9. NET FINANCIAL ASSET IMPAIRMENT LOSSES

Impairment losses on financial assets recognised in profit or loss from continuing operations were as follows:

Figures in Rand thousand

	2021	Restated* 2020
Impairment loss on trade and other receivables	<b>38 531</b>	192 893
Impairment loss on other financial assets	<b>45 554</b>	68 982
Impairment (reversal)/loss on contract assets	<b>(2 826)</b>	64 250
Impairment loss/(reversal) on finance lease receivables	<b>5 739</b>	(2 681)
	<b>86 998</b>	323 444

\* Comparative figures previously reported have been amended to reflect continuing operations prevailing for the year ended 31 July 2021.

## 10. DISCONTINUED OPERATIONS

### Identification and classification of discontinued operations

There were a number of businesses that were approved for sale at 31 July 2021, and for which the sale is expected to be completed within 12 months from the reporting date, as well as businesses that were already sold during the current and previous reporting periods that have met the requirements to be presented as discontinued operations and have accordingly been presented as such.

Judgement was applied in determining whether a component is a discontinued operation by assessing whether it represents a separate major line of business or geographical area of operations or is part of a single plan to dispose of a separate major line of business or geographical area of operations.

The Group's intention to dispose of these non-core assets triggered an initial impairment assessment on the underlying assets at 31 July 2020, and these continue to be measured at fair value less costs to sell at 31 July 2021. The resulting impairment has been allocated to the identified disposal groups (note 12).

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 10. DISCONTINUED OPERATIONS continued Identification and classification of discontinued operations continued

Figures in Rand thousand

	2021	Restated** 2020
Revenue	1 008 211	2 504 569
Cost of sales	(531 245)	(1 833 502)
<b>Gross profit</b>	<b>476 966</b>	671 067
Net financial asset impairment losses	(3 494)	(8 875)
Remeasurement to fair value less costs to sell	(36 374)	(188 844)
Loss on disposal	(56 589)	(210 231)
Other operating expenses	(269 891)	(645 716)
<b>Operating profit/(loss)</b>	<b>110 618</b>	(382 599)
Investment income	3 451	13 881
Share of equity-accounted profits	–	10 034
Finance costs	(8 280)	(20 907)
<b>Profit/(loss) before taxation</b>	<b>105 789</b>	(379 591)
Taxation	(59 735)	(51 880)
<b>Profit/(loss) for the year from discontinued operations</b>	<b>46 054</b>	(431 471)
<b>Other comprehensive income</b>		
<b>Attributable to:</b>		
Owners of EOH Holdings Limited	44 709	(427 554)
Non-controlling interests	1 345	(3 917)
<b>Loss per share (cents)</b>		
Earnings/(loss) per share from discontinued operations	26	(253)
Diluted earnings/(loss) per share from discontinued operations	26	(253)
<b>Net cash flows in relation to discontinued operations:</b>		
Net decrease in cash and cash equivalents**	(266 558)	(178 656)
Operating activities	20 881	175 751
Investing activities	(276 771)	(342 246)
Financing activities	(10 669)	(12 161)

# Comparative figures previously reported have been amended to reflect continuing operations prevailing for the year ended 31 July 2021.

\* Refer to note 6 for the correction of prior period error.

\*\* Comparative amounts have been disaggregated to show the cash flows related to discontinued operations from operating, investing and financing activities.

Profit before taxation before including the gain/(loss) on disposal and remeasurement to fair value less costs to sell was R198.8 million (2020: R19.5 million).



# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 11. PROPERTY, PLANT, EQUIPMENT, RIGHT-OF-USE ASSETS AND INTANGIBLE ASSETS

The Group acquired property, plant, equipment and right-of-use assets at a value of R67 million (2020: R210 million) and intangible assets at a value of R79 million (2020: R187 million). The Group disposed of property, plant and equipment with a carrying value of R56 million (2020: R72 million) and intangible assets with a carrying value of R18 million (2020: R19 million).

An impairment charge of R21 million and Rnil (2020: R2 million and R26 million) against property, plant, equipment and right-of-use assets, and intangible assets respectively has been recognised at year-end.

## 12. GOODWILL

Figures in Rand thousand

	2021	2020
Cost	3 225 516	3 657 801
Accumulated impairments	(1 704 698)	(1 484 715)
<b>Opening balance</b>	<b>1 520 818</b>	2 173 086
Foreign currency translation	(6 688)	8 975
Disposals	(117 436)	(248 149)
Impairments: discontinued operations	(36 374)	(147 870)
Impairments: continuing operations	(144 912)	(265 224)
Closing balance before assets held for sale	1 215 408	1 520 818
Cost	3 101 392	3 225 516
Accumulated impairments	(1 885 984)	(1 704 698)
Assets held for sale (note 14)	(469 564)	(604 075)
<b>Closing balance</b>	<b>745 844</b>	916 743

A number of economic and operational events during the year ended 31 July 2021 had a negative impact on EOH's market capitalisation and certain underlying businesses. The Group's annual review of goodwill highlighted impairments of R181 million (R130 million in the iOCO segment, R15 million in the NEXTEC segment and R36 million in the IP segment).

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

## FOR THE YEAR ENDED 31 JULY 2021

### 12. GOODWILL continued

#### iOCO

An impairment charge amounting to R108 million was recognised for the Compute cash-generating unit ("CGU"). The impairment was predominantly driven by lost or delayed contracts and projects as a result of challenging market conditions and the impact of COVID-19. The goodwill balance for Compute at 31 July 2021 amounts to R104 million, after recognising the impairment charge.

The Employee Benefits CGU was impaired by R15 million having been negatively impacted by part of its customer base opting out of their pension fund contributions due to the weak performance of equity markets driven by COVID-19.

An impairment charge amounting to R6 million was recognised for the Sortit CGU, with the related employees and contracts having been transferred to other businesses within the Group after the related legal entity entered a deregistration process.

During the year, In the Cloud and Coastal CGUs were merged to form a single CGU. EOH undertook a strategic business decision to use a single executive team to manage and report on the merged CGU due to the businesses having the same service offering and sharing the same markets and prospective customer base.

As part of the Group's reorganisation and structure simplification, two additional business units were incorporated into the Freethinking CGU as they are collectively managed, measured and reported on by a single management team, share the same markets and offer their services collectively to prospective customers.

#### NEXTEC

The ESA CGU was impaired by R9 million during 2021 due mainly to the increased risk of non-renewal of key customer contracts.

As part of the Group's reorganisation and corporate structure simplification, MBAT has been merged with the Learning and Development CGU. The performance of MBAT and the remaining Learning and Development CGU are now being collectively managed, measured and reported on by a single executive team, sharing the same markets and offering its services collectively to prospective customers.

#### IP

An impairment of goodwill amounting to R30 million was attributable to Sybrin as a result of its write-down to fair value less costs of disposal, which was primarily as a result of the negative effects of COVID-19 on the business, which caused a decrease in profitability as a result of delays in key projects. The Afiswitch CGU was impaired by R6 million driven mainly by increased risk of non-renewal of key customer contracts.

#### Prior year impairments

Prior year goodwill impairments amounted to R413 million (R110 million in the iOCO segment, R243 million in the NEXTEC segment and R60 million in the IP segment). The impairments in iOCO were largely driven by lost or unrenewed contracts, delayed projects with customers as a result of ongoing challenging market conditions, or businesses that were rendered non-operational during the year. The largest contributor to the NEXTEC impairments was the TCD CGU, which incurred an impairment of R93 million due to the effects of changes in clinical trials legislation which led to a loss of customers and consequent restructuring of the business. The PiA Solar CGU incurred a R49 million impairment to goodwill relating to renewable energy loss-making contracts. The PCI CGU incurred a R39 million impairment, primarily due to continued material delays in the commencement or award of projects in the water sector. The impairment of goodwill of R60 million in the IP segment related to key long-term contract renewal challenges. The balance of impairments sustained in the prior year related mainly to the prevailing challenging market conditions.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 12. GOODWILL continued

### Impairment testing

During the financial year ended 31 July 2021, the depressed economic environment as a result of COVID-19 impacted a number of the Group's operations giving rise to impairments of goodwill in certain CGUs.

For the purpose of impairment testing, goodwill is allocated to the Group's CGUs. The recoverable amount of these CGUs were determined based on value-in-use calculations, discounting the future cash flows expected to be generated from the continuing operations of each CGU. Impairment tests on assets held for sale were based on fair value less costs of disposal.

A pre-tax discount rate was used in discounting the projected cash flows depending on the nature of business and operating markets. These calculations use cash flow projections based on financial budgets and forecasts for three years, as approved by the Board, which are based on assumptions of the business, industry and economic growth. A perpetuity growth rate is calculated using long-term growth rates, this is further applied based on conservative historical market trends and operating markets.

### Key assumptions used in discounted cash flow projection calculations

The values assigned to the key assumptions represent management's assessment of future trends in the industry and are based on past experience and both external and internal data.

Changes in key assumptions, as well as the actual cash flows achieved against forecasts, may result in further impairments to the CGUs impaired during the year. The forecast cash flows of these CGUs are reliant on a certain level of anticipated improvement within the forecast period.

The assumptions below have been applied to calculate the recoverable amount of CGUs based on value-in-use calculations. The discount rates used in the discounted cash flow models are calculated using the principles of the Capital Asset Pricing Model, taking into account current market conditions.

The following key assumptions were used for the value-in-use calculations:

- Growth rates: the Group used growth rates for the forecast period based on the different industries the CGUs operate in, as well as management's views on the growth prospects of the businesses.
- Discount rates: discount rates used reflect both time value of money and other specific risks relating to the relevant CGU;
- Adjusted EBITDA margins in the following ranges: iOCO (1.5% – 43.1%) (prior year: 3.4% – 45.3%) and NEXTEC (5.1% – 23.3%) (prior year: 6.4% – 19.8%); and
- Perpetuity growth rates: a perpetuity growth rate of 4.0% (prior year: 4.0%) has been used for the Group.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 12. GOODWILL continued

Key assumptions used in discounted cash flow projection calculations continued

Figures in Rand thousand

### IOCO

	2021		
	Goodwill closing balance	Pre-tax discount rates %	Growth rates %
Compute	103 662	24.4	3.5
Managed Services	80 793	24.2	1.5
Symplexity	50 123	25.8	5.5
Softworks	39 345	23.0	5.4
Microsoft	35 707	23.5	5.0
Employee Benefits <sup>#</sup>	22 758	26.9	(6.8)
Coastal* (including In the Cloud)	32 014	25.1	12.9
Legal	29 177	26.7	3.5
Network Solutions	29 101	27.2	2.6
IoT*	14 814	32.1	16.4
Freethinking*	14 081	25.5	14.7
XTND	13 333	23.1	7.7
Impressions**	12 240	25.4	50.5
Connection 42	12 016	26.2	6.2
Other	22 057	n/a	n/a

### NEXTEC

Learning and Development*	93 488	24.5	17.1
JOAT*	59 463	27.9	17.2
Scan RF	28 155	26.3	2.5
Energy Insight*	12 261	28.1	12.5
ILS*	10 429	24.4	10.1
BT Cape*	8 104	25.6	16.7
Impact HR <sup>#</sup>	7 904	27.7	(1.4)
Other	9 289	n/a	n/a

\* The higher growth rates are applied to CGUs that had shown growth despite the COVID-19 impacted economic conditions, CGUs with low budgeted 2022 revenue bases due to the expected negative impacts of COVID-19, which are anticipated to grow over the forecasted periods to historically achieved or improved levels or CGUs demonstrating significant secured work or probable pipeline to support the growth. In the prior year, the higher growth rates were driven by businesses that had shown significant growth amidst COVID-19 impacted conditions.

\*\* The Impressions CGU is forecasted to grow significantly due to its early stage in its lifecycle and expectations to leverage off its investments in its IP and route to market.

<sup>#</sup> The negative average revenue growth rates forecasted for the Employee Benefits and Impact HR CGUs were caused mainly by a decrease in revenue forecast in year one, after which a moderate annual growth rate is forecast thereafter.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 12. GOODWILL *continued*

Key assumptions used in discounted cash flow projection calculations *continued*

Figures in Rand thousand	2020		
	Goodwill closing balance	Pre-tax discount rates %	Growth rates %
<b>iOCO</b>			
Compute	211 899	23.4	7.8
Managed Services	80 793	23.9	5.8
Symplexity	50 123	23.6	0.8
Softworks	39 345	22.1	7.4
Employee Benefits	38 162	23.4	3.2
Microsoft	35 707	22.5	11.4
Network Solutions	31 163	22.1	4.6
Legal	29 177	23.5	2.9
Coastal	22 342	22.9	13.5
IoT	14 814	25.6	6.0
Freethinking	14 081	22.5	14.4
XTND	13 333	23.9	6.9
Impressions	12 240	24.6	37.2
Connection 42	12 016	23.7	9.4
Other	55 305	n/a	n/a
<b>NEXTEC</b>			
Learning and Development	93 488	25.1	17.7
JOAT	59 463	27.3	10.6
Scan RF	28 155	25.6	(2.2)
Energy Insight	12 261	24.9	17.6
ESA <sup>#</sup>	31 773	25.6	(2.3)
Other <sup>*</sup>	31 103	n/a	n/a

<sup>\*</sup> Other includes ILS, BT Cape and Impact HR.

<sup>#</sup> ESA was shown under iOCO in 2020 and has been correctly moved to be shown under NEXTEC.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 12. GOODWILL continued

### Sensitivity analysis on value in use

In performing the impairment test for goodwill, EOH considered the sensitivity of the EOH CGUs to changes in assumptions around key value drivers. The key value drivers for the EOH CGUs are adjusted EBITDA margins, discount rates and revenue growth assumptions. Revenue growth and discount rate assumptions were adjusted upwards and downwards by a percentage point and the adjusted EBITDA margins were adjusted by 2.5 percentage points. The aforementioned sensitivities are considered reasonable based on the sensitivity of the models to the key drivers. The CGUs not included in the table below have sufficient headroom and are not sensitive to the changes applied to the assumptions. However, a decrease in the adjusted EBITDA margin of 2.5 percentage points resulted in the following CGUs being impaired by the values listed:

#### Figures in Rand thousand

#### iOCO

	2021	2020
Legal	12 752	6 412
Symplexity	10 685	n/a
Compute	n/a	3 110
Impressions	8 490	8 405
Network Solutions	6 028	n/a
<b>NEXTEC</b>		
GLS Consulting	n/a	3 280
Impact Human Resources	n/a	16 258

### Assets held for sale

The Group tested its asset held for sale assets, for impairment in line with IFRS 5. The recoverable amount was determined as the fair value less costs of disposal which was compared to the goodwill balances for potential impairment. The fair value was determined primarily with reference to advanced offers from potential acquirers less estimated disposal costs.

During the year, goodwill from the InfoSys CGU which relates to the Afiswitch business was separated and subjected to a separate sales process as a result of a change in the sale process. Afiswitch historically formed part of the InfoSys sale assets. As a result the goodwill that historically formed part of the InfoSys CGU which was applicable to Afiswitch has been shown separately for 2021.

#### Figures in Rand thousand

#### IP

	Goodwill closing balance 2021	Goodwill closing balance 2020
InfoSys	208 101	248 443
Sybrin	204 135	242 630
Syntell	–	38 601
Afiswitch	34 108	–
<b>NEXTEC</b>		
DENIS	–	74 401
ESA	23 220	–
<b>Total</b>	<b>469 564</b>	<b>604 075</b>

In assessing sensitivity for InfoSys, the advanced offer was adjusted down by 5% and sufficient headroom remained.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 13. INVENTORIES

Figures in Rand thousand

	2021	2020
Finished goods	95 853	110 298
Consumables	5 289	3 122
Work-in-progress	34 432	12 930
	<b>135 574</b>	126 350
Provision for write-down of inventories to its net realisable value	<b>(23 026)</b>	(12 596)
	<b>112 548</b>	113 754
Cost of goods sold during the year from continuing operations amounted to:	<b>2 502 099</b>	3 238 440

Write-down of inventories of R7 million (2020: R31 million) to net realisable value were recognised as an expense during the year and included in costs of sales in the statement of profit or loss and other comprehensive income.

## 14. ASSETS HELD FOR SALE

The Group refined its operational structure during the 2019 financial year into three distinct operating units to allow for leaner and more agile core businesses with separate capital and governance structures. On 11 December 2018, the Group announced that opportunities would be explored for the sale of certain non-core assets, of which many have been sold during the current financial year.

The Sybrin, DENIS, Syntell and InfoSys groups of companies were classified as held for sale and discontinued operations in the prior year, with DENIS and Syntell being disposed of during the current year. At the reporting date the Sybrin and InfoSys groups of companies are held for sale with sales of both groups of companies expected to finalise within 12 months. The sale of Sybrin was concluded, subject to the fulfilment or waiver of a few suspensive conditions.

There continues to be a number of businesses approved for sale and for which the sale is expected to be completed within 12 months from the reporting date. These businesses are classified as disposal groups held for sale and the assets and liabilities of these disposal groups have been presented as held for sale. Unforeseen delays, mostly due to COVID-19 related implications, outside the control of management have prevented the sale of certain businesses within 12 months from the prior year reporting date. These continue to be held for sale as both management and the prospective purchaser are committed to the sale transaction.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 14. ASSETS HELD FOR SALE continued

The major classes of assets and liabilities of the disposal groups, per reportable segment, classified as held for sale are as follows:

Figures in Rand thousand

	iOCO	NEXTEC	IP	2021
<b>Assets</b>				
Property, plant and equipment and right-of-use assets	–	2 744	54 244	56 988
Goodwill and intangible assets	–	31 968	756 179	788 147
Equity-accounted investments	5 979	–	–	5 979
Other financial assets	–	–	60	60
Deferred taxation	–	2 202	8 968	11 170
Inventories	–	–	3 197	3 197
Current taxation receivable	–	–	2 822	2 822
Trade and other receivables	–	–	161 703	161 703
Cash and cash equivalents	–	27 872	60 572	88 444
<b>Assets held for sale</b>	<b>5 979</b>	<b>64 786</b>	<b>1 047 745</b>	<b>1 118 510</b>
<b>Liabilities</b>				
Other financial liabilities	–	(328)	(5 121)	(5 449)
Lease liabilities	–	–	(17 008)	(17 008)
Deferred taxation	–	–	(32 441)	(32 441)
Current taxation payable	–	(857)	(4 842)	(5 699)
Trade and other payables	–	(27 313)	(119 893)	(147 206)
Provisions	–	–	(78 308)	(78 308)
<b>Liabilities directly associated with assets held for sale</b>	<b>–</b>	<b>(28 498)</b>	<b>(257 613)</b>	<b>(286 111)</b>
<b>Net assets directly associated with the disposal groups</b>	<b>5 979</b>	<b>36 288</b>	<b>790 132</b>	<b>832 399</b>
<b>Cumulative amounts recognised in other comprehensive income</b>				
Foreign currency translation reserve	(8 290)	–	(65 884)	(74 174)
<b>Impairment loss for write-down to fair value less costs to sell</b>				
Continuing operations – operating expenses	(1 280)	(8 553)	–	(9 833)
Discontinued operations (note 10)	–	–	(36 374)	(36 374)
	<b>(1 280)</b>	<b>(8 553)</b>	<b>(36 374)</b>	<b>(46 207)</b>



# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 14. ASSETS HELD FOR SALE continued

Figures in Rand thousand	iOCO	NEXTEC	IP	Restated* 2020
<b>Assets</b>				
Property, plant and equipment and right-of-use assets	2 513	101 932	140 373	244 818
Goodwill and intangible assets	406	88 863	860 127	949 396
Equity-accounted investments	11 000	–	–	11 000
Other financial assets	–	13 811	5 060	18 871
Deferred taxation	–	21 152	9 979	31 131
Finance lease receivables	–	1 197	479	1 676
Inventories	–	3 804	19 472	23 276
Current taxation receivable	2 925	2 712	14 078	19 715
Trade and other receivables	53 547	225 513	244 680	523 740
Cash and cash equivalents	205	171 938	156 600	328 743
<b>Assets held for sale</b>	<b>70 596</b>	<b>630 922</b>	<b>1 450 848</b>	<b>2 152 366</b>
<b>Liabilities</b>				
Other financial liabilities	(12 739)	–	(16 777)	(29 516)
Lease liabilities	–	(27 834)	(56 709)	(84 543)
Deferred taxation	–	(1 389)	(30 094)	(31 483)
Current taxation payable	–	(22 364)	(15 343)	(37 707)
Trade and other payables	(51 292)	(319 702)	(279 849)	(650 843)
Provisions	–	–	(66 314)	(66 314)
<b>Liabilities directly associated with assets held for sale</b>	<b>(64 031)</b>	<b>(371 289)</b>	<b>(465 086)</b>	<b>(900 406)</b>
<b>Net assets directly associated with the disposal groups</b>	<b>6 565</b>	<b>259 633</b>	<b>985 762</b>	<b>1 251 960</b>
<b>Cumulative amounts recognised in other comprehensive income</b>				
Foreign currency translation reserve	(933)	(45)	(20 808)	(21 786)
<b>Impairment loss for write-down to fair value less costs to sell</b>				
Continuing operations – operating expenses	(57 175)	(32 350)	–	(89 525)
Discontinued operations (note 10)	(63 108)	(65 736)	(60 000)	(188 844)
	<b>(120 283)</b>	<b>(98 086)</b>	<b>(60 000)</b>	<b>(278 369)</b>

\* Refer to note 6 for the correction of the prior period error.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

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FOR THE YEAR ENDED 31 JULY 2021

## 15. DISPOSAL OF SUBSIDIARIES AND EQUITY-ACCOUNTED INVESTMENTS

On 11 December 2018, the Group announced that opportunities would be explored for the sale of certain non-core assets. In line with this strategy the Group has disposed of its investments in a number of subsidiaries, associate and joint ventures during the year.

Figures in Rand thousand	Treatment before disposal	Percentage holding disposed	Date of disposal	Consideration received or receivable**	(Loss)/gain on disposal
<b>Entity disposed#</b>					
<b>NEXTEC</b>					
PCI Group	Subsidiary	100%	1 August 2020	5 000	2 354
DENIS Group	Subsidiary	100%	30 September 2020	160 359	(14 473)
SI Analytics Proprietary Limited	Subsidiary	100%	30 November 2020	10 994	(1 993)
Civec Civil Engineers Consultants Proprietary Limited	Subsidiary	100%	1 March 2021	–	(1 536)
<b>iOCO</b>					
NEXTEC Advisory Proprietary Limited*	Subsidiary	100%	31 October 2020	–	22 984
Allos SRL (Italy)	Subsidiary	100%	31 December 2020	8 956	(3 911)
Çözümevi Yönetim Danışmanlı i Ve Bilgisayar Yazılım Ticaret Anonim Şirketi	Joint venture	50%	31 December 2020	2 895	(1 105)
<b>IP</b>					
Imaging Solutions Zimbabwe Private Limited	Subsidiary	75%	1 August 2020	–	(20 099)
Syntell Group***	Subsidiary	100%	18 November 2020	175 132	(8 065)
Transaction costs					(13 856)
Net loss on disposal of subsidiaries and equity-accounted investments				363 336	(39 700)

\* NEXTEC Advisory Proprietary Limited has been disposed of by way of liquidation.

\*\* Consideration reflected does not include extinguishment of debt on sale.

\*\*\* EOH Group held a 50.1% interest in both Syntell Systems Proprietary Limited and Mikros Systems Proprietary Limited, these companies form part of the Syntell Group.

# NEXTEC Advisory Proprietary Limited, SI Analytics Proprietary Limited and Civec Civil Engineers Consultants Proprietary Limited are shown within continuing operations of the Group. The remaining entities disposed are included within discontinued operations in note 10.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 15. DISPOSAL OF SUBSIDIARIES AND EQUITY-ACCOUNTED INVESTMENTS continued

Figures in Rand thousand

	2021	2020
<b>Opening balance</b>	<b>82 052</b>	-
Cash consideration received or receivable	<b>363 336</b>	416 709
<i>Less: amount outstanding at year end</i>	<b>(17 660)</b>	(82 052)
<b>Cash received from disposal of businesses</b>	<b>427 728</b>	334 657
<i>Less: cash balances disposed of</i>	<b>(214 792)</b>	(170 032)
<b>Cash receipt from disposal of businesses, net of cash given up</b>	<b>212 936</b>	164 625

The carrying amount of major classes of assets and liabilities, associated with subsidiaries and equity-accounted investments disposed of during the current period, are as follows:

Figures in Rand thousand

	Notes	2021	2020
<b>Assets</b>			
Property, plant and equipment		<b>181 670</b>	71 495
Goodwill and intangible assets		<b>174 290</b>	303 537
Equity-accounted investments		<b>4 000</b>	245 950
Other financial assets		<b>19 352</b>	-
Deferred taxation		<b>17 637</b>	10 259
Inventories		<b>26 737</b>	14 950
Current taxation receivable		-	9 458
Trade and other receivables		<b>365 910</b>	630 142
Cash and cash equivalents		<b>214 792</b>	170 032
<b>Liabilities</b>			
Other financial liabilities	17	<b>(64 962)</b>	(244 266)
Lease liabilities		<b>(52 028)</b>	(2 764)
Trade and other payables		<b>(481 076)</b>	(547 774)
Current taxation payable		<b>(22 171)</b>	-

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 16. STATED CAPITAL

Figures in Rand thousand	2021	Restated* 2020
<b>Stated capital</b>		
Restated opening balance	4 217 285	4 217 468
Treasury shares	–	(183)
	<b>4 217 285</b>	<b>4 217 285</b>

\* Refer to note 6 – Restatement of summarised consolidated financial statements.

### Authorised

500 000 000 ordinary shares of no par value.

40 000 000 EOH A shares of no par value.

### Issued

Figures in Rand thousand

Figures in Rand thousand	2021	2020
<b>Reconciliation of the number of shares in issue</b>		
Opening balance	176 545	176 545
Shares in issue at the end of the year	176 545	176 545
<b>Less:</b>		
Treasury shares held in the Group share incentive schemes	(2 341)	(2 341)
Treasury shares held by wholly owned subsidiaries of the Company	(5 446)	(5 548)
	<b>168 758</b>	<b>168 656</b>
<b>EOH A shares of no par value:</b>		
<b>Reconciliation of the number of shares in issue</b>		
Opening balance*	40 000	40 000
<b>Closing balance</b>	<b>40 000</b>	<b>40 000</b>

\* The Lebashe transaction was approved by shareholders on 18 September 2018 and effectively implemented on 1 October 2018. Since the date of approval Lebashe has:

- invested R750 million in three tranches in EOH ordinary shares based on a 30-day VWAP at a 10% discount for an average share price of R33,59; and
- received 40 million unlisted EOH A shares which will be redeemed in five years on 1 October 2023 through an ordinary share issue. The A shares rank equal to an EOH ordinary share in respect of voting rights and each EOH A share will receive cash dividends in an amount equal to the value of 15% of dividends paid by EOH to ordinary shareholders. The remaining 85% of the dividend value will be accrued and redeemed through the redemption of the A shares. Despite the variability in the number of EOH ordinary shares that will be issued, the obligation to Lebashe is treated as an equity transaction as the settlement will be undertaken in ordinary shares and the transaction is therefore within the scope of IFRS 2.

### Unissued

323 455 039 (2020: 323 455 039) unissued ordinary shares.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

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FOR THE YEAR ENDED 31 JULY 2021

## 17. OTHER FINANCIAL LIABILITIES

Figures in Rand thousand

	2021	Restated# 2020
<b>Interest-bearing liabilities</b>	<b>2 568 834</b>	2 739 175
Interest-bearing bank loans secured through Security SPV	2 061 321	2 267 269
Bank overdrafts	387 665	115 253
Project finance loan*	114 902	135 080
Unsecured interest-bearing bank loans	3 185	215 247
Interest-bearing bank loans secured by fixed property	1 761	6 326
<b>Non-interest-bearing liabilities</b>	<b>4 138</b>	44 043
Vendors for acquisition	4 138	44 043
Liabilities directly associated with assets held for sale (note 14)	(5 449)	(29 516)
	<b>2 567 523</b>	2 753 702
Non-current financial liabilities	–	5 674
Current financial liabilities	<b>2 567 523</b>	2 748 028
	<b>2 567 523</b>	2 753 702
<b>Reconciliation of other financial liabilities</b>		
Balance at the beginning of the year	2 783 218	3 333 205
Bank overdrafts	272 412	115 253
Proceeds from other financial liabilities	52 387	–
Repayment of other financial liabilities	(512 864)	(321 128)
Repayment of vendors for acquisitions	(14 494)	(75 286)
Disposal of subsidiaries (note 15)	(64 962)	(244 266)
Net changes in fair value of vendors for acquisitions	10 864	3 685
Interest accrued on other financial liabilities	179 540	362 585
Interest repaid on other financial liabilities	(191 533)	(323 718)
Movement in capitalised debt restructuring fee	51 028	(51 028)
Other non-cash items	7 376	(16 084)
Closing balance before liabilities directly associated with assets held for sale	2 572 972	2 783 218
Liabilities directly associated with assets held for sale (note 14)	(5 449)	(29 516)
	<b>2 567 523</b>	2 753 702
<b>Financial instruments</b>		
Measured at amortised cost	2 563 385	2 709 659
Financial liabilities carried at fair value through profit or loss	4 138	44 043
	<b>2 567 523</b>	2 753 702
<b>Vendors for acquisition</b>		
Current financial liabilities	4 138	44 043
	<b>4 138</b>	44 043

\* Ring-fenced debt.

# Comparatives have been restated to present interest accrued and interest repaid separately.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 17. OTHER FINANCIAL LIABILITIES continued

Interest-bearing bank loans are secured through a Security SPV which require that all the South African wholly owned subsidiaries of the Group provide a pledge and cession of:

- all shares in, and claims on loan account against, any member of the Group incorporated in South Africa;
- cash;
- cash equivalents;
- bank accounts;
- investments;
- claims;
- disposal proceeds;
- any other amounts, of any nature whatsoever, now or from time to time in the future owing to that Obligor by any third person arising out of any cause of action whatsoever, including, without limitation, all amounts owing or becoming payable to that Obligor by any of its debtors; and
- related rights.

South African wholly owned subsidiaries contributing more than 80% of the Group's adjusted EBITDA is pledged as required above and the process of providing the security is ongoing.

The interest-bearing bank loans secured through the Security SPV comprises:

- an amortising facility at an interest rate of 3-month Johannesburg Interbank Average Rate (JIBAR) + 265 basis points;
- revolving credit facility at an interest rate of 3-month JIBAR + 220 basis points;
- a bullet facility at an interest rate of 3-month JIBAR + 285 basis points; and
- a dematerialised note at an interest rate of 3-month JIBAR + 240 basis points.

From 1 April 2019 the secured lenders (excluding the note) have charged an additional 250 basis points of default interest on top of the above fully drawn facilities. The penalty interest was reduced to 170 basis points with effect from 1 September 2020.

The 3-month JIBAR referred to above is reset quarterly.

Refer to note 22 for subsequent events on the above loans.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

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FOR THE YEAR ENDED 31 JULY 2021

## 18. FINANCIAL ASSETS AND FINANCIAL LIABILITIES

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy at 31 July 2021:

Figures in Rand thousand	Carrying amount				Fair value				
	Mandatorily at FVTPL	Amortised cost	Total	Held for sale	Balance	Level 1	Level 2	Level 3	Total
<b>Financial assets</b>									
Cash and cash equivalents	-	913 346	913 346	(88 444)	824 902	-	-	-	-
Trade and other receivables	-	1 382 196	1 382 196	(130 416)	1 251 780	-	-	-	-
Finance lease receivables	-	109 329	109 329	-	109 329	-	-	-	-
Other financial assets	-	11 118	11 118	(60)	11 058	-	-	-	-
<b>Financial liabilities</b>									
Trade and other payables	-	412 169	412 169	(33 456)	378 713	-	-	-	-
Lease liabilities	-	180 318	180 318	(17 008)	163 310	-	-	-	-
Other financial liabilities	4 138	2 568 834	2 572 972	(5 449)	2 567 523	-	-	4 138	4 138

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

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FOR THE YEAR ENDED 31 JULY 2021

## 18. FINANCIAL ASSETS AND FINANCIAL LIABILITIES continued

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy at 31 July 2020:

Figures in Rand thousand	Carrying amount					Fair value			
	Mandatorily at FVTPL	Amortised cost	Total	Held for sale	Balance	Level 1	Level 2	Level 3	Total
<b>Financial assets</b>									
Cash and cash equivalents	-	974 580	974 580	(328 743)	645 837	-	-	-	-
Trade and other receivables	-	1 751 276	1 751 276	(361 515)	1 389 761	-	-	-	-
Finance lease receivables	-	124 516	124 516	(1 676)	122 840	-	-	-	-
Other financial assets	-	216 861	216 861	(18 871)	197 990	-	-	-	-
<b>Financial liabilities</b>									
Trade and other payables	-	858 743	858 743	(355 816)	502 927	-	-	-	-
Lease liabilities	-	360 965	360 965	(84 543)	276 422	-	-	-	-
Other financial liabilities	44 043	2 739 175	2 783 218	(29 516)	2 753 702	-	-	44 043	44 043

The Group does not have any financial instruments that are subject to offsetting.

All cash and cash equivalents, short-term receivables and short-term payables carrying amounts approximate their fair values due to their short-term nature.

Other financial liabilities carrying amounts approximate their fair values due to the nature and contractual terms of the instruments.

There have been no transfers between levels of the fair value hierarchy.



# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 18. FINANCIAL ASSETS AND FINANCIAL LIABILITIES continued

### Financial liabilities at fair value through profit or loss

Financial liabilities measured at fair value through profit or loss, in terms of the hierarchy, are classified as level 3 as the valuation techniques used are based on unobservable inputs for the liability.

### Vendors for acquisition

The balance in respect of vendors for acquisition relates to the contingent consideration where business combinations are subject to profit warranties. The profit warranties allow for a defined adjusted value to the consideration payable in the event that the warranted profit after tax is not achieved, or in the event that it is exceeded, an agreed sharing in the surplus. The fair value of the contingent arrangement is initially estimated by applying the income approach, assuming that the relevant profit warrant will be achieved. Subsequent measurement uses the income approach to calculate the present value of the expected settlement payment using the latest approved budgeted results and reasonable growth rates for the remainder of the relevant warranty periods taking into account any specific circumstances.

Profit warrant periods normally extend over a 24-month period.

Upwardly revised performance expectations would result in an increase in the related liability, limited to the terms of the applicable purchase agreement.

Fair values have been determined using discounted cash flows. Unobservable inputs include budgeted results based on margins, discount rates and revenue growth rates historically achieved by the various segments. The applicable discount rate is 7% (2020: 7%), discounting cash flows over a two-year period. Changing such inputs to reflect reasonably possible alternative assumptions does not significantly change the fair value of the vendors for acquisition liability.

The EOH Group has an established control framework with respect to the measurement of fair values. This includes a valuation team that reports directly to the Group Chief Financial Officer who oversees all significant fair value measurements.

### Vendors for acquisition reconciliation of movement

Figures in Rand thousand

	2021	2020
<b>Balance at the beginning of the year</b>	<b>44 043</b>	303 313
Disposals	<b>(36 275)</b>	(187 735)
Paid to vendors	<b>(14 494)</b>	(75 286)
Foreign exchange effects	–	66
Net changes in fair value	<b>10 864</b>	3 685
<b>Balance at the end of the year</b>	<b>4 138</b>	44 043

### Non-recurring fair value measurements

Disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. The fair values are determined based on sales agreements that are in place for each of the disposal groups that are held for sale. The total of such fair values is R834 million (2020: R1 033 million). These fair values are categorised as level 3, based on inputs used.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 19. CASH GENERATED FROM OPERATIONS

Figures in Rand thousand

	2021	Restated* 2020
(Loss)/profit before taxation from:	<b>(122 818)</b>	(1 701 482)
Continuing operations	<b>(228 607)</b>	(1 321 891)
Discontinued operations (note 10)	<b>105 789</b>	(379 591)
Adjustments for:		
Depreciation and amortisation	<b>274 667</b>	498 004
Impairment of assets	<b>182 941</b>	522 475
Loss on disposal of subsidiaries, equity-accounted investments and property, plant and equipment	<b>46 524</b>	263 675
Change in fair value for vendors for acquisition	<b>10 864</b>	–
Share of equity-accounted profits	<b>(2 973)</b>	(7 282)
Share-based payments expense	<b>4 684</b>	48 285
Net finance costs	<b>272 745</b>	377 917
Net financial asset impairment losses	<b>90 492</b>	332 319
Inventory write-off/impairment	<b>7 352</b>	30 907
Movement in provisions	<b>(90 880)</b>	326 012
Foreign exchange losses/(gains)	<b>15 089</b>	(5 429)
Other non-cash items	<b>(5 402)</b>	(11 824)
Cash generated before changes in working capital	<b>683 285</b>	673 577
Working capital changes net of effects of disposal of subsidiaries	<b>(278 343)</b>	33 158
(Increase)/decrease in inventories	<b>(12 803)</b>	103 625
Decrease in trade and other receivables	<b>154 746</b>	596 569
Decrease in trade and other payables	<b>(420 286)</b>	(667 036)
<b>Cash generated from operations</b>	<b>404 942</b>	706 735

\* Refer to note 6 – Restatement of summarised consolidated financial statements.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 20. RELATED-PARTY TRANSACTIONS

The Group entered into various transactions with related parties.

Figures in Rand thousand

	2021	2020
<b>Transactions with associates and joint ventures</b>		
Sales of products and services	29	3 899
Purchases of products and services	2 792	3 272
<b>Balances arising from sales/purchases of goods and services with associates and joint ventures</b>		
Trade receivable balances with related parties	46	3 773
Trade payable balances with related parties	471	8 176
<b>Loans receivable from associates and joint ventures:</b>	–	21 322
– Gross loans receivable from associates and joint ventures	51 564	57 772
– Allowances for expected credit losses on loans to associates and joint ventures	(51 564)	(36 450)
<b>Transactions between Group companies (subsidiaries)</b>		
Sale of products and services	1 610 641	2 075 904
Purchases of products and services	1 099 800	1 741 043
Operating expenses	566 151	334 861
<b>Outstanding loan balances</b>		
Loans from EOH Holdings Limited to subsidiaries	2 511 277	163 193
Loans to EOH Holdings Limited from subsidiaries	370 619	59 149
<b>Vendor loans and receivables</b>	–	287

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 21. CONTINGENCIES AND COMMITMENTS

### Parent Company Guarantees

EOH issued parent company guarantees ("PCGs") during May 2019, as required by a client for a wholly owned subsidiary, PiA Solar SA Proprietary Limited ("PiA"). The guarantees provided are for a period of years during both construction and after handover, including an operation warranty guarantee, which by nature could (in the event of underperformance by PiA) compel EOH to either ensure physical performance or settle such underperformance in cash terms. While PiA had undergone some operational challenges as a result of several factors, including COVID-19, EOH has intervened in order to minimise the potential impact of these PCGs. The projects subject to these PCGs are now substantially complete, and PiA is engaging with the customer in respect of the handover of the last project. EOH thus believes that the risk presented by the PCGs, albeit still in existence is and will be, mitigated pursuant to the handover.

During the prior financial year, EOH also issued a PCG for another subsidiary, EOH Mthombo Proprietary Limited ("EOH Mthombo"), relating to the implementation of an ERP solution at the City of Johannesburg ("COJ") for a project which was signed during the 2017 financial year. The agreement terminated in early 2021 and subsequent to year-end, the PCG was returned to EOH in terms of the Exit Management Plan and has been cancelled.

### Fine imposed by the JSE Limited

The JSE Limited imposed a fine on EOH on 29 July 2020 for prior period errors contained in EOH's previously published financial statements for the financial years ended 31 July 2017 and 31 July 2018. The fine was for R7.5 million of which R2.5 million is suspended for a period of five years on condition that EOH is not found to be in breach of material and important provisions of the JSE Listings Requirements. The R5 million was raised as liability at 31 July 2020, against which payments have been made, with the suspended amount being a contingent liability.

### Litigation

EOH and its subsidiaries are involved in various litigation matters arising in the ordinary course of business, none of which are considered material on an individual basis or in aggregate. Management has no reason to believe that the disposition of these matters will have a materially adverse effect on the consolidated financial position, financial results or cash flows of EOH.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 21. CONTINGENCIES AND COMMITMENTS continued

### Uncertain indirect tax exposure

The Group has an ongoing tax dispute dating back to 2012 related to a PAYE dispute in one of its staff outsourcing businesses. At 31 July 2021, the Group had provided for R267 million on the PAYE liability assessed and potential future assessments, and has submitted a notice of objection to the South African Revenue Service ("SARS"). Based on internal and external legal and technical advice obtained, the Group remains confident that it has a strong legal case to contest the remaining exposure. A total of R52 million of the R267 million provision was repaid up to 31 July 2021.

### Uncertain exposure due to suspect transactions

Alleged financial misconduct by a prescribed officer of the Group and director of a subsidiary within the Group

EOH became aware of alleged fraudulent conduct that was perpetrated between certain executives of a subsidiary, Cornastone Enterprise Systems Proprietary Limited ("Cornastone"), together with executives at Cell C Limited ("Cell C"), as it related to the supply of certain equipment and software licences. EOH commissioned an investigation in collaboration with Cell C, which has culminated in criminal charges being levelled against the alleged perpetrators.

The findings of the investigation identified a preliminary financial loss to Cornastone amounting to approximately R64 million relating to the cost of sales, covering a period of eight years from 2012 to 2020. The nature of the amounts was categorised as being "irregular" which relates almost exclusively to payments from Cornastone to the fictitious suppliers.

The current EOH leadership have undertaken the following corrective measures:

- The executives of the Cornastone management alleged to have been involved in the fraudulent conduct are, within effect from 2020, no longer in the employ of the Company;
- EOH has also taken legal advice in relation to its potential reporting obligations under section 34 of the Prevention and Combating of Corrupt Activities Act, 2004 in respect of the possible theft;
- This matter coming to light is evidence of the improved controls that have been introduced by the new management of the Group;
- Cases against all alleged perpetrators were reported to the South African Police Service which had led to their subsequent arrests;
- Third-party screening and procurement onboarding processes have been centralised within the Group in order to effectively exercise the necessary controls; and
- The financial department within the Group has been restructured to enhance oversight in regard to financial controls and risk management.

EOH's external auditors, PricewaterhouseCoopers Inc. ("PwC"), reported that a suspected irregularity had taken place as defined in the Auditing Profession Act, 2005 ("APA") to the Independent Regulatory Board of Auditors ("IRBA") on 13 October 2021 relating to the supply of certain equipment and software licences by Cornastone.

PwC subsequently submitted a second report to the IRBA as required by the APA, advising the IRBA that, in its view, the reportable irregularity was no longer occurring as the Company had acted on this matter as set out above.

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 21. CONTINGENCIES AND COMMITMENTS continued

### Uncertain exposure due to suspect transactions continued

ENSAfrica assessment into contracts associated with suspicious activities

An assessment was undertaken in relation to contracts flagged by ENSAfrica as being associated with suspicious activities, for purposes of determining the likelihood of a claim/s being raised against EOH Mthombo in relation to the contracts in question. The total contingent exposure identified in consequence of the results of that assessment is R48 million.

The assessments which resulted in a claim being regarded as likely and where a contingent liability was identified were in relation to the following contracts:

- Amathole District Municipality (“ADM”) – SAP Implementation Contracts: there are disputes raised by ADM as to deliverables and sums payable to EOH under this contract, however, EOH maintains that it has performed substantially on the contract.

Deloitte prepared a forensic report on the instruction of National Treasury (10 October 2019). The National Treasury issued an intervention and close-out report (27 February 2020). ADM did not accept the findings of the intervention and close-out report (27 February 2020). However, no further steps have yet been taken by ADM. In the event of a successful challenge to the validity of the contract, EOH would be entitled to just and equitable relief and would never be exposed for the full value of the contract.

- USAASA – SAP Implementation: In early 2021, National Treasury investigated the procurement of the SAP implementation-services by USAASA from EOH. There is a risk that there may be a finding of impropriety in the contract. This contract came to a natural conclusion at the end of 2017, with EOH having performed and with no claims or complaints having arisen since. In the event of a successful challenge to the validity of this contract, EOH, having performed under the contract, would be entitled to motivate a just and equitable remedy. It would be unlikely and certainly contrary to the principles of just and equitable relief, that EOH would have to “refund” USAASA.

### Commitments

Figures in Rand thousand

	2021	2020
Expected, but not yet contracted capital expenditure	<b>85 635</b>	169 171
	<b>85 635</b>	169 171

# NOTES TO THE SUMMARISED CONSOLIDATED FINANCIAL STATEMENTS

CONTINUED

FOR THE YEAR ENDED 31 JULY 2021

## 22. EVENTS AFTER REPORTING DATE

### Deleveraging

A detailed action plan for deleveraging the Group to a sustainable level and resolving the capital structure was developed and committed to by the Group and its lenders in the prior financial year, with a revision in November 2020.

Term sheets were signed in April 2021 and since then, management have been engaging with lenders on the terms and conditions governing the new Common Terms Agreement ("CTA"). The CTA was signed by all parties on 20 October 2021. The refinancing contemplated by the CTA is subject to the Closing Date (as defined in the CTA) having occurred by 1 December 2021, and any other conditions of the CTA and the other legal documentation referred to in the CTA.

The new terms of the CTA outlines the following deleveraging plan:

1. A R500 million three-year term loan;
2. R1 500 million bridge facility repayable on 31 October 2022;
3. Disposal of the Sybrin Group - completion pending Competition Commission approval;
4. Disposal of the Information Services Group; and
5. Optimisation of the overall capital structure of the Group.

The refinancing of the existing debt package provides the Group with greater certainty with respect to the overall debt outstanding and provides a more stable platform for the optimisation of the capital structure.

### Disposal of Energy Solutions and Analytics

Effective 23 September 2021, the Group closed a sale of business agreement to dispose of Energy Solutions and Analytics ("ESA"), a business unit of NEXTEC Industrial Technologies Proprietary Limited. The purchase consideration is expected to be between R26 million and R29 million, dependent on the final reviewed effective date accounts of ESA. The purchase consideration will be settled in two tranches, the first of which amounting to R23 million, was received on 1 October 2021.

### Disposal of Afiswitch

Effective 1 October 2021, the Group concluded the sale of 100% of the issued ordinary shares of Afiswitch Proprietary Limited for a consideration of R49 million. The purchase consideration may be adjusted based on the closing date accounts. R39 million was received on 11 October 2021.

The above transactions are in line with EOH's stated strategic intent of selling non-core assets as it seeks to right-size the Group and deleverage its balance sheet. The cash consideration received by EOH will primarily be utilised to reduce debt with the remainder being utilised for the working capital requirements of the Group.

# CORPORATE INFORMATION

## SHAREHOLDER INFORMATION

Shareholders are advised that EOH's integrated report and audited financial statements for the year ended 31 July 2021 are available on the Group's website at [www.eoh.co.za](http://www.eoh.co.za).

EOH notice of annual general meeting ("AGM") together with the summarised audited financial statements for the year ended 31 July 2021 will be dispatched to shareholders on Wednesday, 3 November 2021 and will be available on the Group's website.

The AGM will be held on Thursday, 2 December 2021 at 10:00 by way of electronic participation. The last day to trade in order to be able to participate and vote at the AGM is Tuesday, 23 November 2021 and the record date for voting purposes is Friday, 26 November 2021. Full details for purposes of electronic participation are set out in the notice of AGM.

Results were published on 28 October 2021.

## EOH HOLDINGS LIMITED

Incorporated in the Republic of South Africa  
Registration number: 1998/014669/06  
JSE share code: EOH  
ISIN: ZAE000071072  
(EOH or the Company or the Group)

## DIRECTORATE

### Non-executive

Andrew Mthembu (*Chairman*)  
Andrew Marshall  
Bharti Harie (*appointed with effect from 1 January 2021*)  
Ismail Mamoojee (*resigned 20 January 2021*)  
Jabu Moleketi\* (*appointed 1 September 2020*)  
Jesmane Boggenpoel  
Mike Bosman  
Dr Moretlo Molefi  
(*resigned with effect from 15 December 2020*)  
Nosipho Molope  
(*appointed with effect from 1 January 2021*)  
Sipho Ngidi  
\* *Non-independent non-executive director*

### Executive

Stephen van Coller (*Group Chief Executive Officer*)  
Megan Pydigadu (*Group Chief Financial Officer*)  
Fatima Newman (*Group Chief Risk Officer*)

## COMPANY SECRETARY

Thirshnee Naidoo  
(*appointed with effect from 1 June 2021*)  
Neill O'Brien (*resigned with effect from 31 May 2021*)

## REGISTERED ADDRESS

Block D, EOH Business Park, Osborne Lane,  
Bedfordview, 2007  
PO Box 59, Bruma, 2026

## TELEPHONE

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## WEBSITE

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## INVESTOR EMAIL

[IR@eoh.com](mailto:IR@eoh.com)

## AUDITOR

PricewaterhouseCoopers Inc.  
4 Lisbon Lane, Waterfall City, Jukskei View, 2090

## SPONSOR

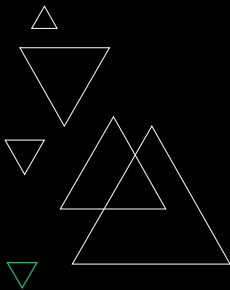
Java Capital Trustees and Sponsors Proprietary  
Limited  
Registration number: 2006/005780/07  
6th Floor, 1 Park Lane, Wierda Valley, Sandton, 2196  
PO Box 522606, Saxonwold, 2132

## TRANSFER SECRETARIES

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2196  
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